

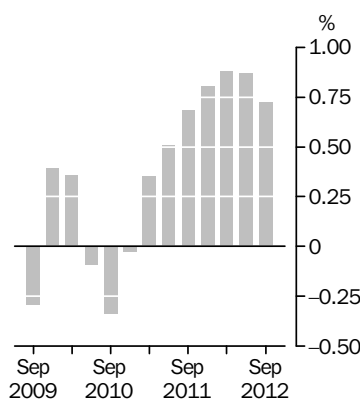
BUSINESS INDICATORS

AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) MON 3 DEC 2012

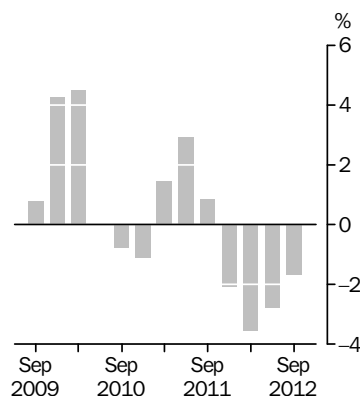
Inventories (volume terms)

Trend estimates



Company gross operating profits

Trend estimates



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Didier Rivet on Sydney (02) 9268 4900.

KEY FIGURES

	Jun Qtr 12 to Sep Qtr 12 %	Sep Qtr 11 to Sep Qtr 12 %
Sales of goods and services (Chain volume measures)		
Manufacturing		
Trend	-0.2	-2.2
Seasonally Adjusted	1.3	-2.2
Wholesale trade		
Trend	1.9	6.9
Seasonally Adjusted	2.0	6.3
Inventories (Chain volume measures)		
Trend	0.7	3.3
Seasonally Adjusted	1.1	4.0
Company gross operating profits		
Trend	-1.7	-9.8
Seasonally Adjusted	-2.9	-13.0
Wages and salaries		
Seasonally Adjusted	-0.2	3.6

KEY POINTS

CHAIN VOLUME ESTIMATES

- The trend estimate for inventories rose 0.7% in the September quarter 2012. The seasonally adjusted estimate rose 1.1% this quarter.
- The trend estimate for Manufacturing sales of goods and services fell 0.2% this quarter. The seasonally adjusted estimate rose 1.3%.
- The trend estimate for Wholesale trade sales of goods and services rose 1.9% this quarter. The seasonally adjusted estimate rose 2.0%.

CURRENT PRICE ESTIMATES

- The seasonally adjusted estimate for company gross operating profits fell 2.9% in the September quarter 2012.
- The seasonally adjusted estimate for wages and salaries fell 0.2% in the September quarter 2012.

NOTES

FORTHCOMING ISSUES

<i>ISSUE (Quarter)</i>	<i>RELEASE DATE</i>
December 2012	4 March 2013
March 2013	3 June 2013
June 2013	2 September 2013
September 2013	2 December 2013

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COMPARISON BETWEEN COMPANY GROSS OPERATING PROFITS AND GROSS OPERATING SURPLUS

Valuation changes have had an impact on the value of inventories held by Australian businesses this quarter. An inventories valuation adjustment (IVA) is applied in the calculation of the gross operating surplus of private non-financial corporations (GOS) estimate in the Australian National Accounts. The IVA for the September quarter 2012 is -\$1,642m which is -\$2,262m lower than the June quarter 2012 IVA of \$620m.

No adjustment is made to the company gross operating profits (CGOP) estimate in this publication and, as a result, users should exercise caution when comparing CGOP and GOS. It should be noted that there are other differences between the two series. In particular, changes are made to GOS when annual benchmarks are applied and slightly different seasonal factors apply to the two series. Given this, while CGOP movements are an appropriate indicator for GOS, the two series will not have equivalent seasonally adjusted movements from quarter to quarter.

CHANGES IN THIS ISSUE

- A feature article titled 'Business Indicators Survey - Profit Measures' which presents a summary of profit measures published in Business Indicators, Australia 5676.0 is published on the web page this quarter.
- Each September quarter the reference and base year for chain volume estimates for the Business Indicators Survey are updated. A new base year, 2010-11, has been introduced into the chain volume estimates which has resulted in minor revisions to growth rates in subsequent periods. In addition, the chain volume estimates have been re-referenced to 2010-11. Additivity is preserved in the quarters of the reference year and subsequent quarters. Re-referencing affects the level of, but not the movements in, chain volume estimates.
- As happens each year, a seasonal re-analysis has been undertaken based on estimates up to and including the June quarter 2012. No significant changes have occurred in this re-analysis, resulting in only minor revisions to the seasonally adjusted estimates.

Brian Pink
Australian Statistician

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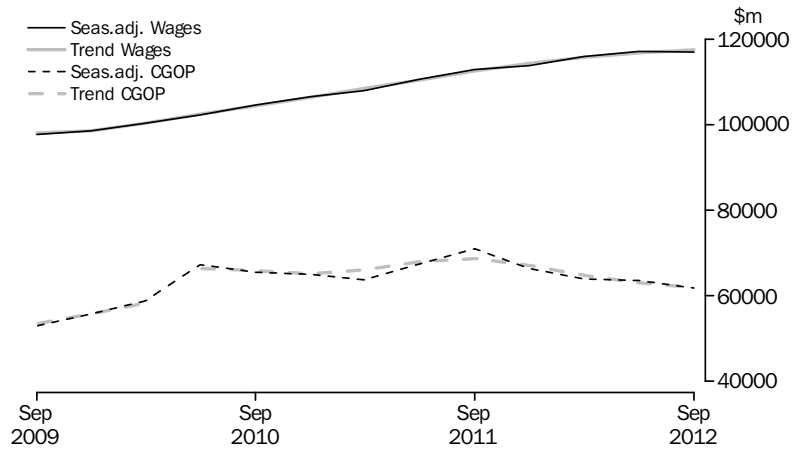
ANALYSIS BY INDUSTRY

FEATURED SERIES

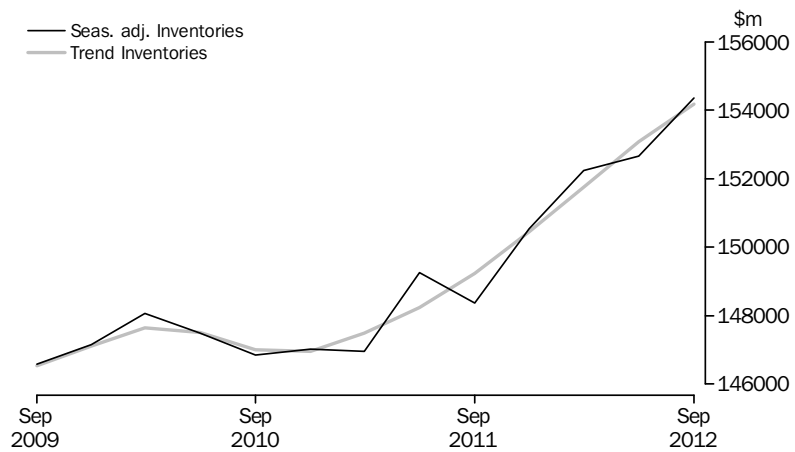
The following graphs and commentary refer to seasonally adjusted and trend estimates for sales of goods and services and inventories in volume terms, and wages and salaries and company gross operating profits in current price terms.

TOTAL ALL INDUSTRIES

In current prices, the trend estimate for company gross operating profits fell 1.7% this quarter. The seasonally adjusted estimate fell 2.9%. In current price terms, the trend estimate for wages and salaries rose 0.7%. The seasonally adjusted estimate fell 0.2%.



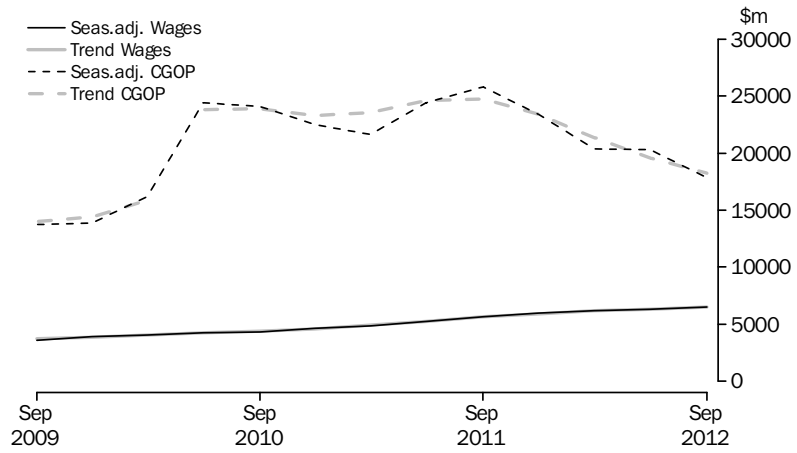
In volume terms, the trend estimate for total inventories rose 0.7% this quarter. The seasonally adjusted estimate rose 1.1%.



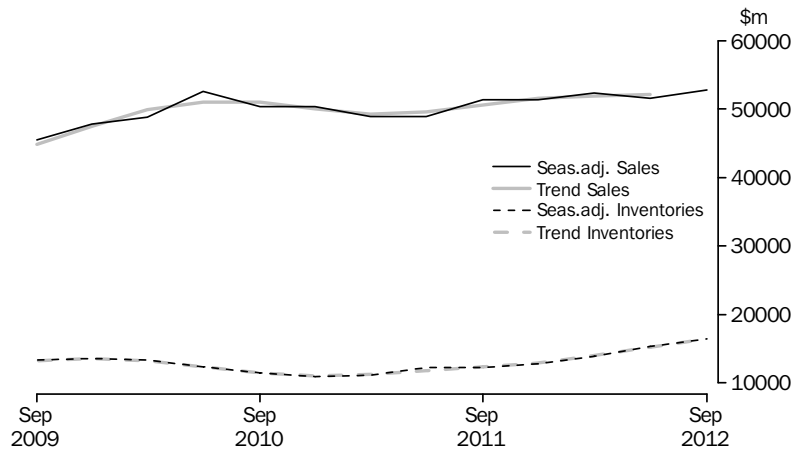
ANALYSIS BY INDUSTRY *continued*

MINING

In current prices, the trend estimate for company gross operating profits fell 6.8% this quarter. The seasonally adjusted estimate fell 12.2%. In current price terms, the trend estimate for wages and salaries rose 2.6% this quarter. The seasonally adjusted estimate rose 2.9%.



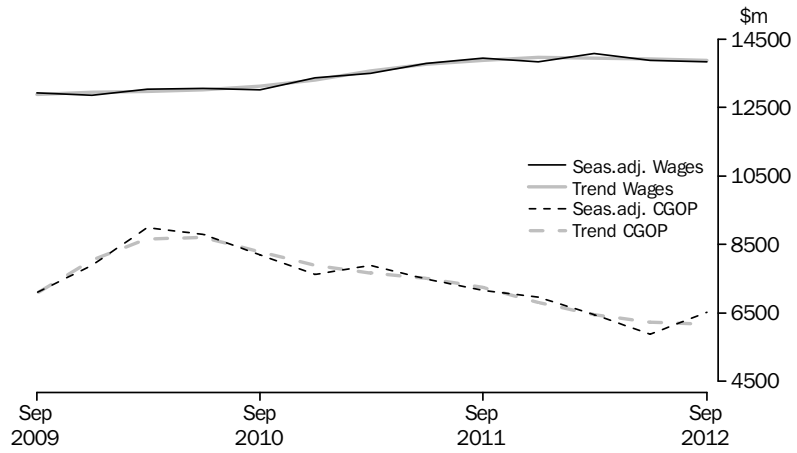
In volume terms, the trend estimate for inventories rose 7.8% this quarter. The seasonally adjusted estimate rose 7.0%.



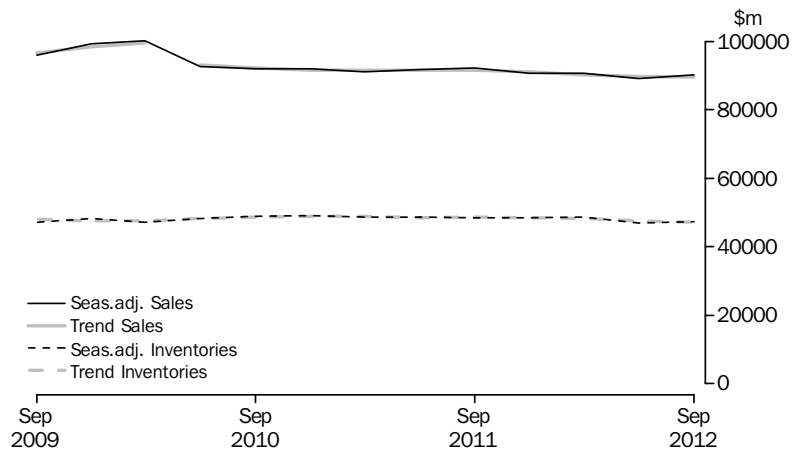
ANALYSIS BY INDUSTRY *continued*

MANUFACTURING

In current prices, the trend estimate for company gross operating profits fell 1.0% this quarter. The seasonally adjusted estimate rose 10.8%. In current price terms, the trend estimate for wages and salaries fell 0.4% this quarter. The seasonally adjusted estimate fell 0.3%.



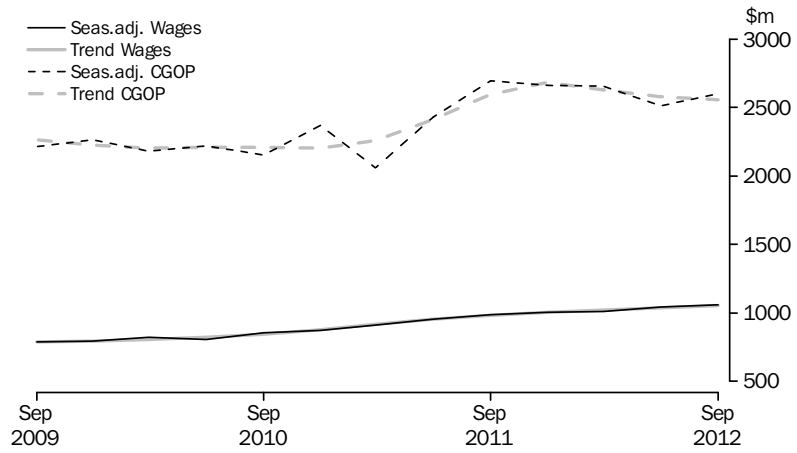
In volume terms, the trend estimate for sales of goods and services fell 0.2% this quarter. The seasonally adjusted estimate rose 1.3%. In volume terms, the trend estimate for inventories fell 1.1% this quarter. The seasonally adjusted estimate rose 1.1%.



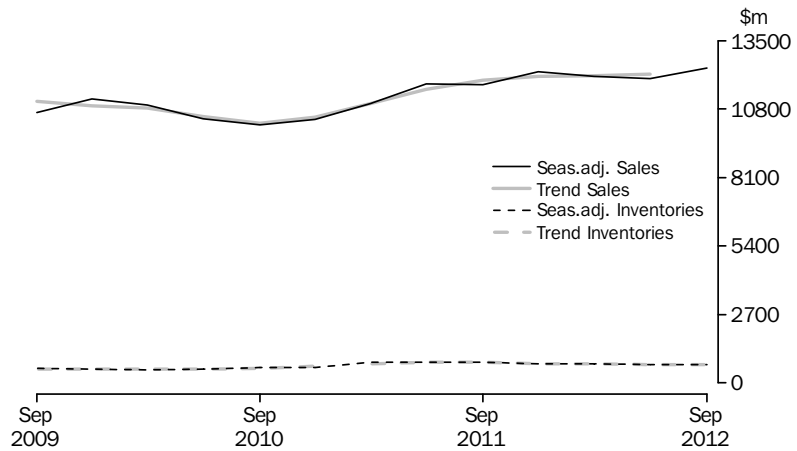
ANALYSIS BY INDUSTRY *continued*

ELECTRICITY, GAS, WATER AND WASTE SERVICES

In current prices, the trend estimate for company gross operating profits fell 0.9% this quarter. The seasonally adjusted estimate rose 3.6%. In current price terms, the trend estimate for wages and salaries rose 1.7% this quarter. The seasonally adjusted estimate rose 1.6%.



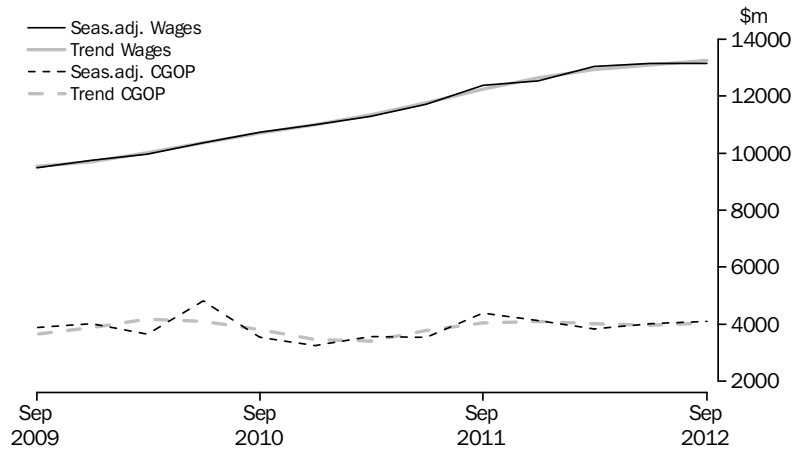
In volume terms, the trend estimate for inventories fell 0.6% this quarter. The seasonally adjusted estimate rose 2.5%.



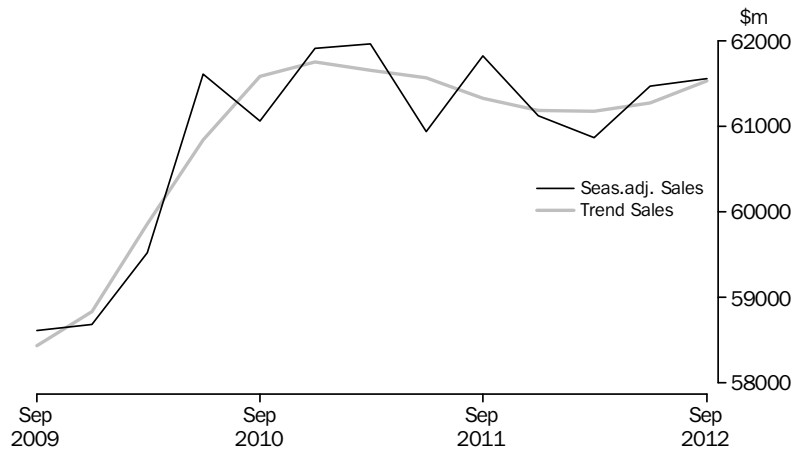
ANALYSIS BY INDUSTRY *continued*

CONSTRUCTION

In current prices, the trend estimate for company gross operating profits rose 1.6% this quarter. The seasonally adjusted estimate rose 1.5%. In current price terms, the trend estimate for wages and salaries rose 1.0% this quarter. The seasonally adjusted estimate rose 0.1%.



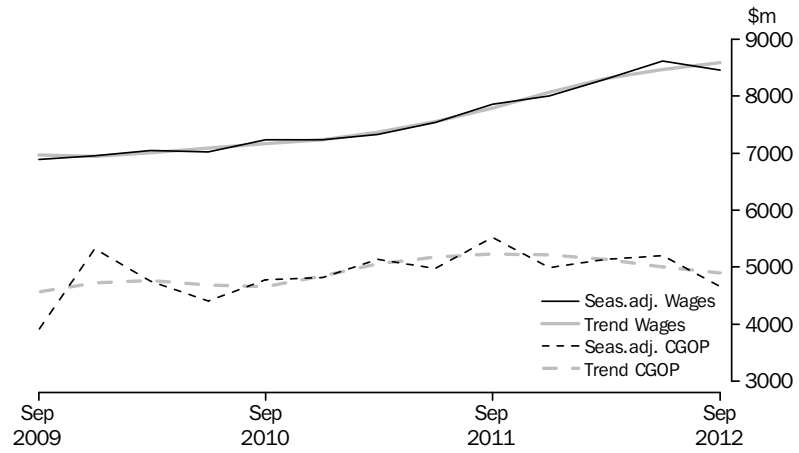
In volume terms, the trend estimate for sales of goods and services rose 0.4% this quarter. The seasonally adjusted estimate rose 0.2%.



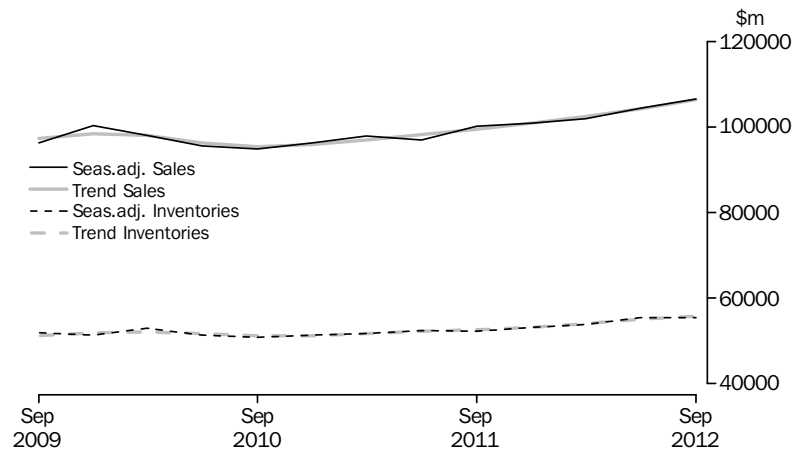
ANALYSIS BY INDUSTRY *continued*

WHOLESALE TRADE

In current prices, the trend estimate for company gross operating profits fell 2.1% this quarter. The seasonally adjusted estimate fell 10.4%. In current price terms, the trend estimate for wages and salaries rose 1.3% this quarter. The seasonally adjusted estimate fell 1.9%.



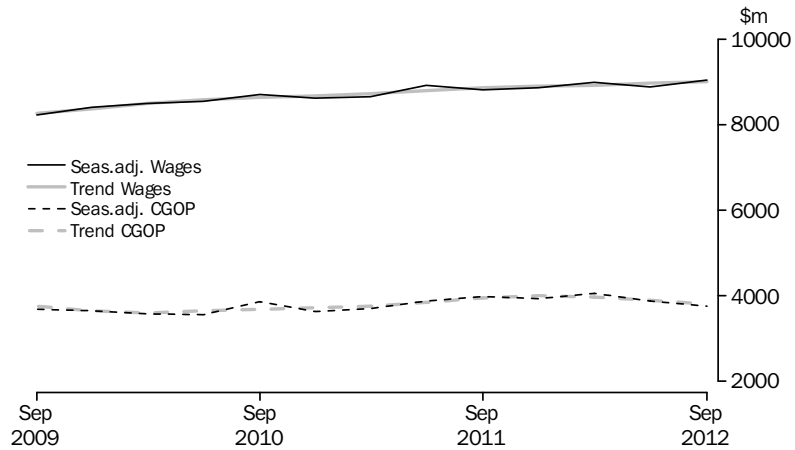
In volume terms, the trend estimate for sales of goods and services rose 1.9% this quarter. The seasonally adjusted estimate rose 2.0%. In volume terms, the trend estimate for inventories rose 1.4% this quarter. The seasonally adjusted estimate rose 0.1%.



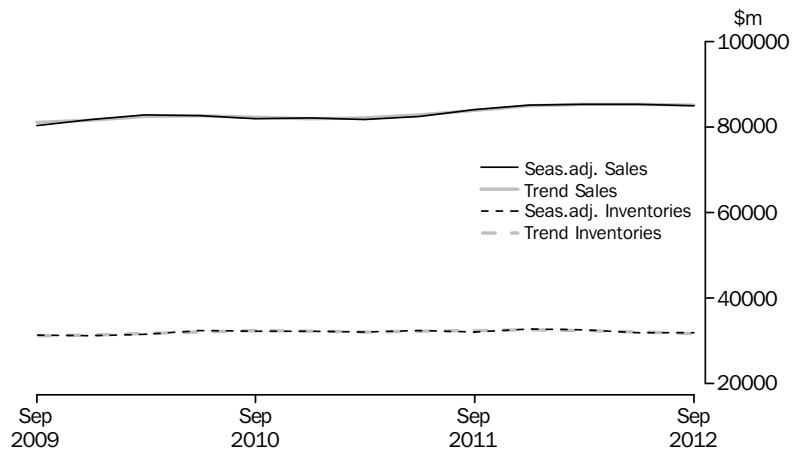
ANALYSIS BY INDUSTRY *continued*

RETAIL TRADE

In current prices, the trend estimate for company gross operating profits fell 2.2% this quarter. The seasonally adjusted estimate fell 3.4%. In current price terms, the trend estimate for wages and salaries rose 0.4% this quarter. The seasonally adjusted estimate rose 1.9%.



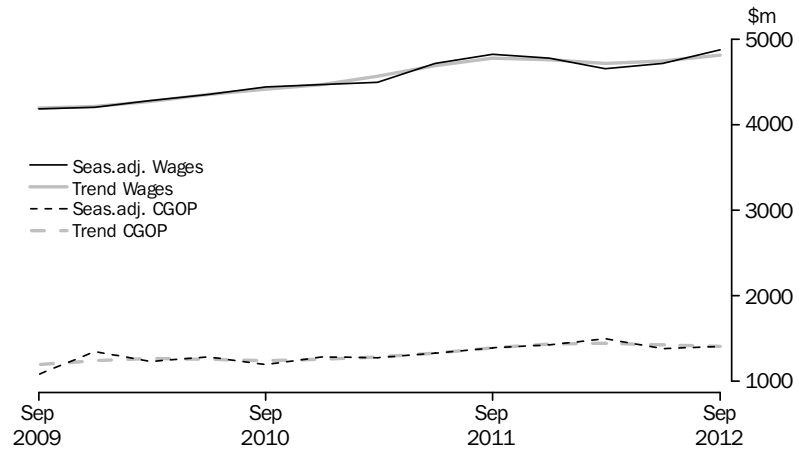
In volume terms, the trend estimate for sales of goods and services fell 0.2% this quarter. The seasonally adjusted estimate fell 0.4%. In volume terms, the trend estimate for inventories fell 1.1% this quarter. The seasonally adjusted estimate fell 0.1%.



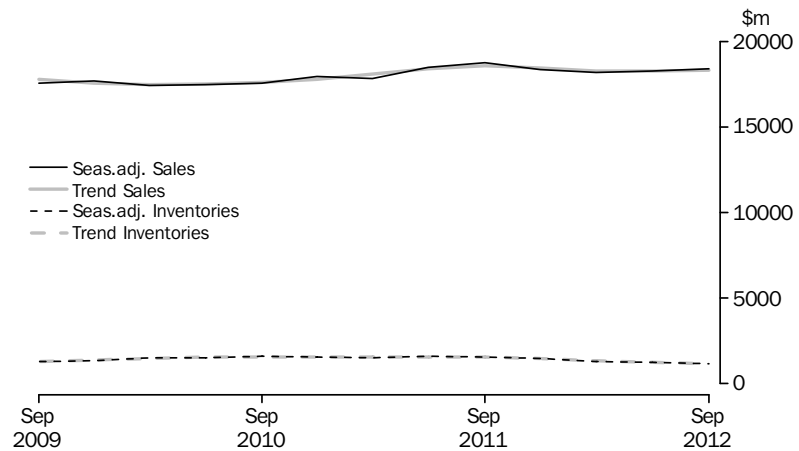
ANALYSIS BY INDUSTRY *continued*

ACCOMMODATION AND FOOD SERVICES

In current prices, the trend estimate for company gross operating profits fell 1.5% this quarter. The seasonally adjusted estimate rose 2.5%. In current price terms, the trend estimate for wages and salaries rose 1.4% this quarter. The seasonally adjusted estimate rose 3.4%.



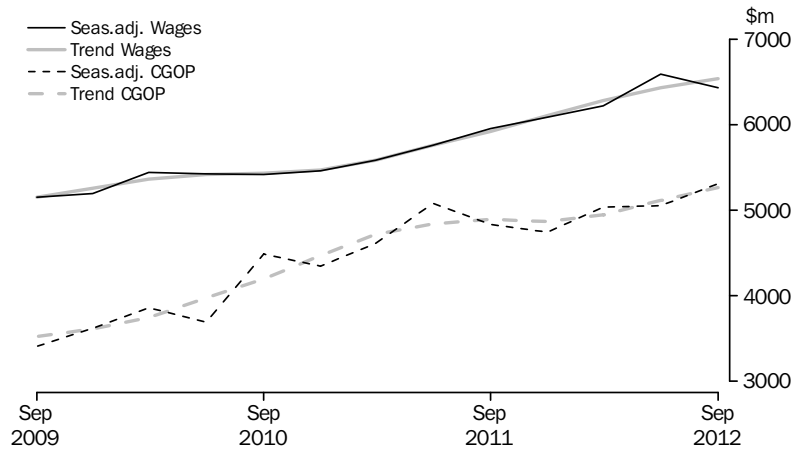
In volume terms, the trend estimate for sales of goods and services rose 0.4% this quarter. The seasonally adjusted estimate rose 0.8%. In volume terms, the trend estimate for inventories fell 6.9% this quarter. The seasonally adjusted estimate fell 6.8%.



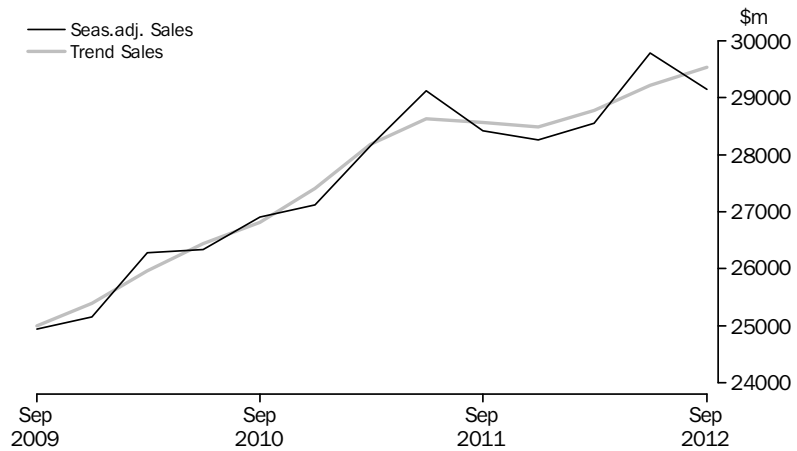
ANALYSIS BY INDUSTRY *continued*

TRANSPORT, POSTAL AND WAREHOUSING

In current prices, the trend estimate for company gross operating profits rose 3.0% this quarter. The seasonally adjusted estimate rose 5.1%. In current price terms, the trend estimate for wages and salaries rose 1.7% this quarter. The seasonally adjusted estimate fell 2.4%.



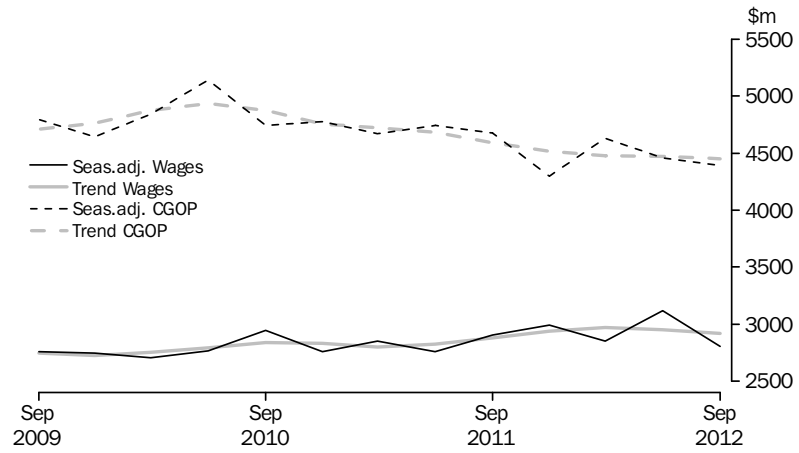
In volume terms, the trend estimate for sales of goods and services rose 1.1% this quarter. The seasonally adjusted estimate fell 2.1%.



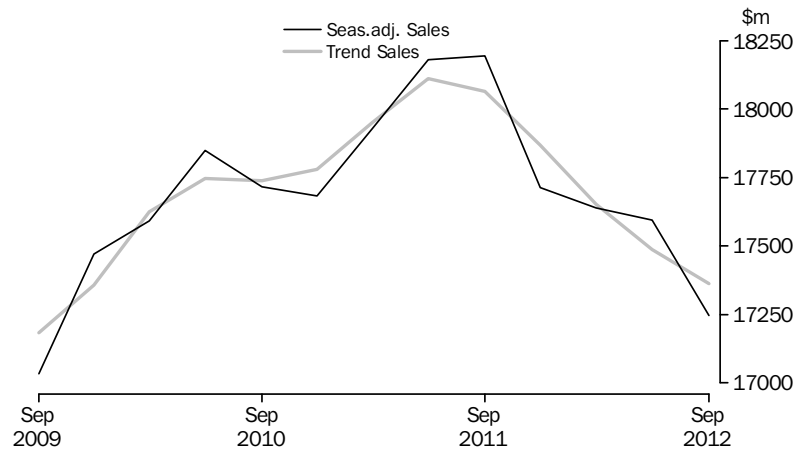
ANALYSIS BY INDUSTRY *continued*

INFORMATION MEDIA AND TELECOMMUNICATIONS

In current prices, the trend estimate for company gross operating profits fell 0.4% this quarter. The seasonally adjusted estimate fell 1.4%. In current price terms, the trend estimate for wages and salaries fell 1.1% this quarter. The seasonally adjusted estimate fell 9.9%.



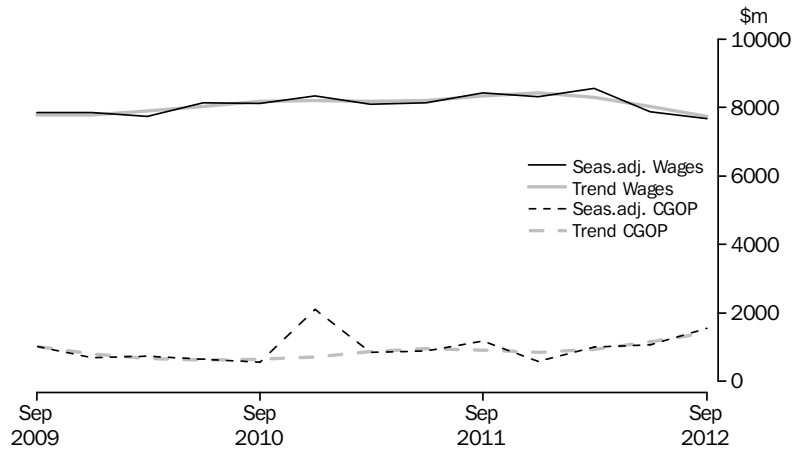
In volume terms, the trend estimate for sales of goods and services fell 0.7% this quarter. The seasonally adjusted estimate fell 2.0%.



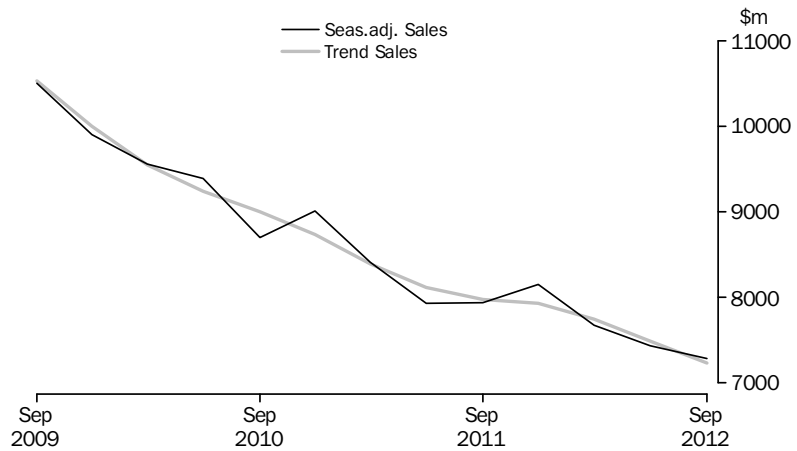
ANALYSIS BY INDUSTRY *continued*

FINANCIAL AND INSURANCE SERVICES

In current prices, the trend estimate for company gross operating profits rose 24.4% this quarter. The seasonally adjusted estimate rose 44.2%. In current price terms, the trend estimate for wages and salaries fell 3.5% this quarter. The seasonally adjusted estimate fell 2.5%.



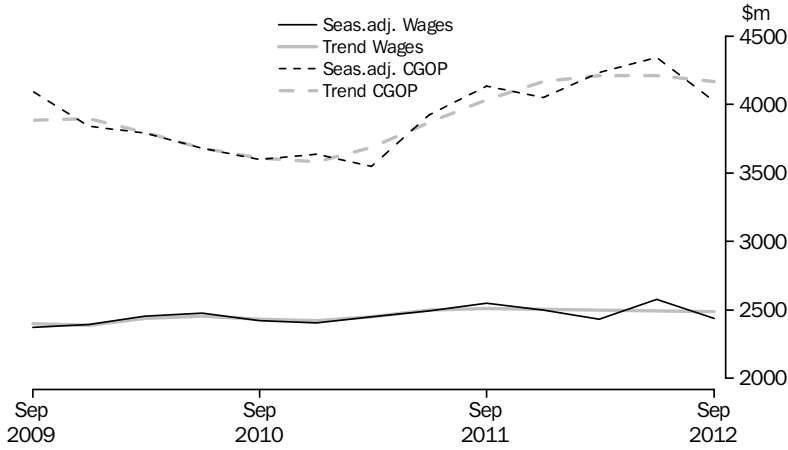
In volume terms, the trend estimate for sales of goods and services fell 3.4% this quarter. The seasonally adjusted estimate fell 2.1%.



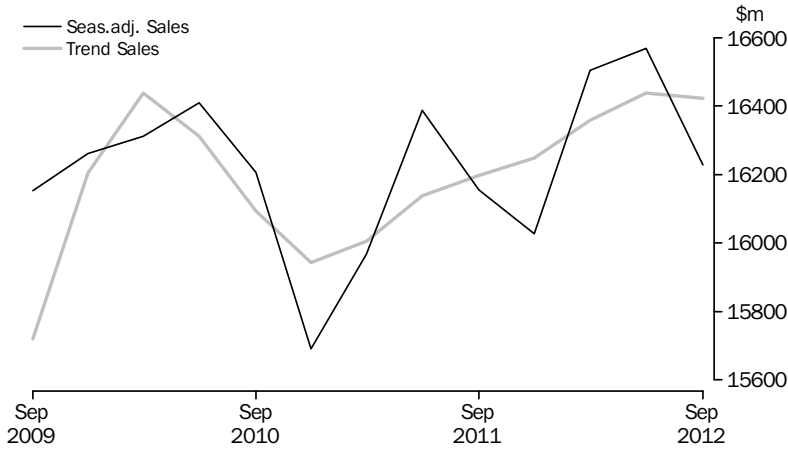
ANALYSIS BY INDUSTRY *continued*

RENTAL, HIRING AND
REAL ESTATE SERVICES

In current prices, the trend estimate for company gross operating profits fell 1.0% this quarter. The seasonally adjusted estimate fell 7.4%. In current price terms, the trend estimate for wages and salaries fell 0.1% this quarter. The seasonally adjusted estimate fell 5.4%.



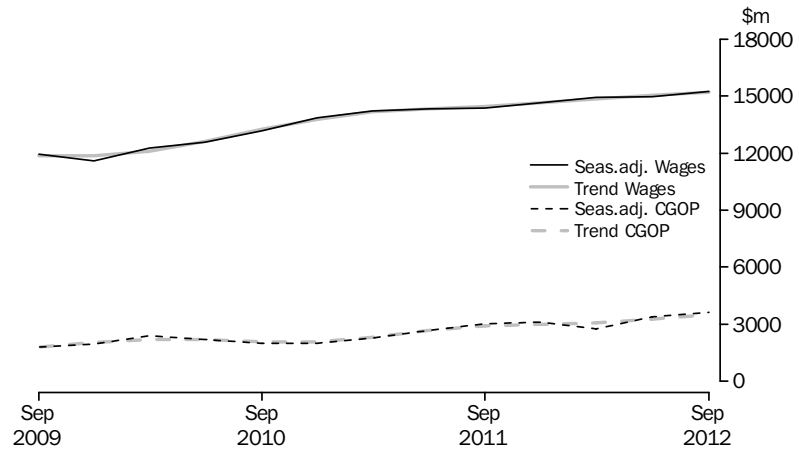
In volume terms, the trend estimate for sales of goods and services fell 0.1% this quarter. The seasonally adjusted estimate fell 2.1%.



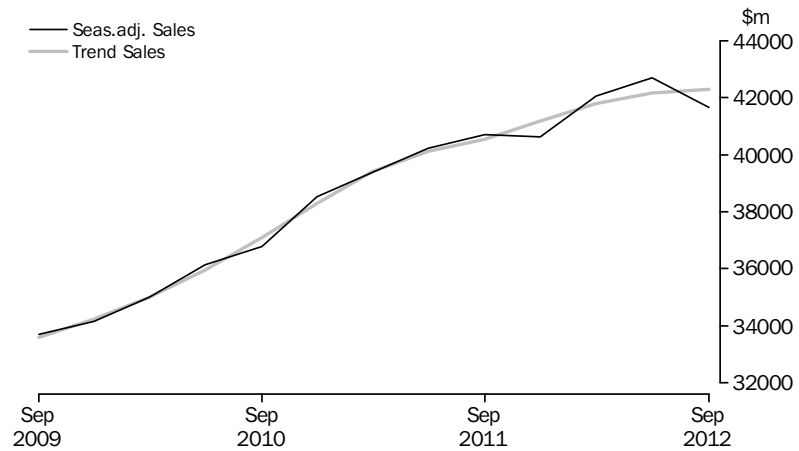
ANALYSIS BY INDUSTRY *continued*

PROFESSIONAL, SCIENTIFIC AND TECHNICAL SERVICES

In current prices, the trend estimate for company gross operating profits rose 8.0% this quarter. The seasonally adjusted estimate rose 6.1%. In current price terms, the trend estimate for wages and salaries rose 1.1% this quarter. The seasonally adjusted estimate rose 2.0%.



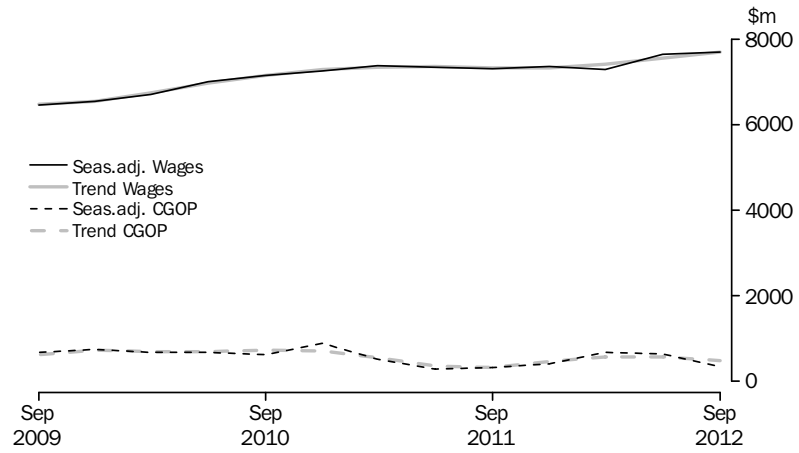
In volume terms, the trend estimate for sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate fell 2.4%.



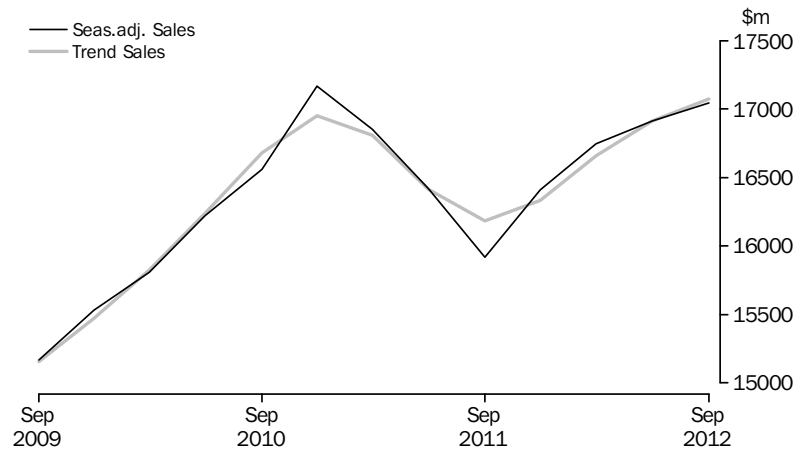
ANALYSIS BY INDUSTRY *continued*

ADMINISTRATIVE AND SUPPORT SERVICES

In current prices, the trend estimate for company gross operating profits fell 15.2% this quarter. The seasonally adjusted estimate fell 48.4%. In current price terms, the trend estimate for wages and salaries rose 2.0% this quarter. The seasonally adjusted estimate rose 0.7%.



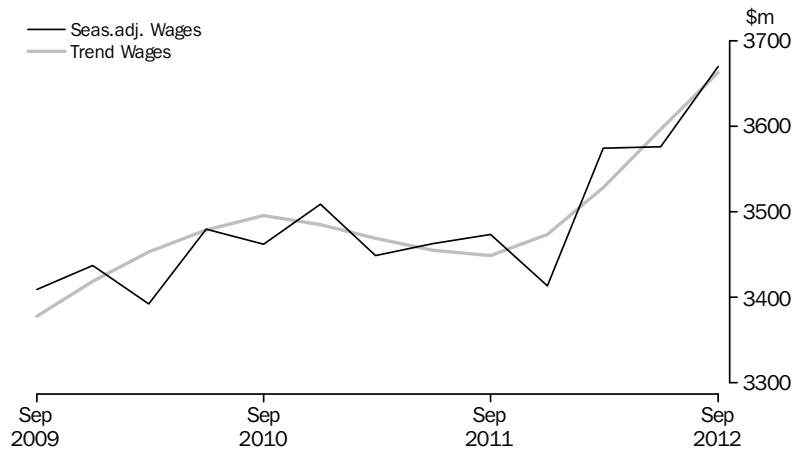
In volume terms, the trend estimate for sales of goods and services rose 0.9% this quarter. The seasonally adjusted estimate rose 0.8%.



ANALYSIS BY INDUSTRY *continued*

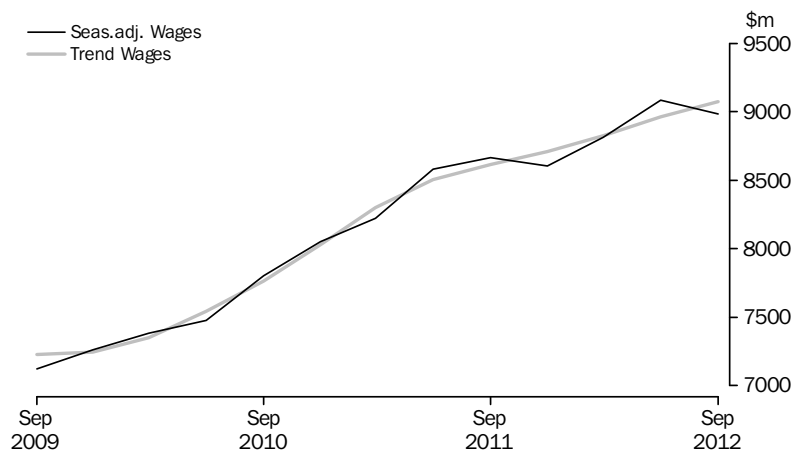
EDUCATION AND TRAINING

In current price terms, the trend estimate for wages and salaries rose 1.8% this quarter. The seasonally adjusted estimate rose 2.6%.



HEALTH CARE AND SOCIAL ASSISTANCE

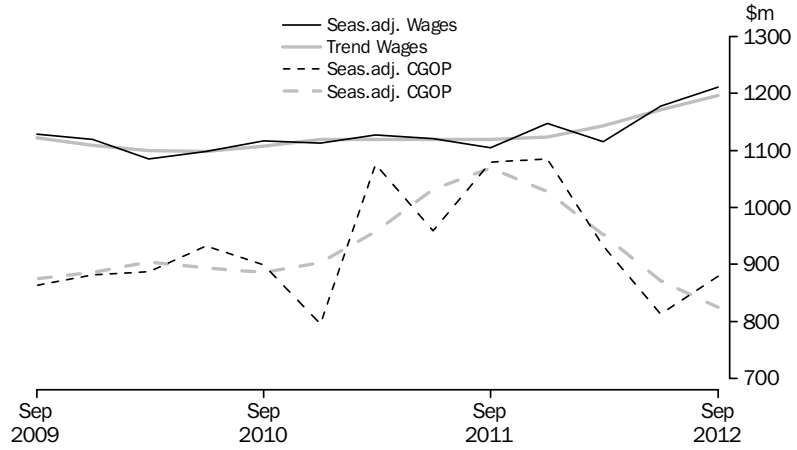
In current price terms, the trend estimate for wages and salaries rose 1.2% this quarter. The seasonally adjusted estimate fell 1.0%.



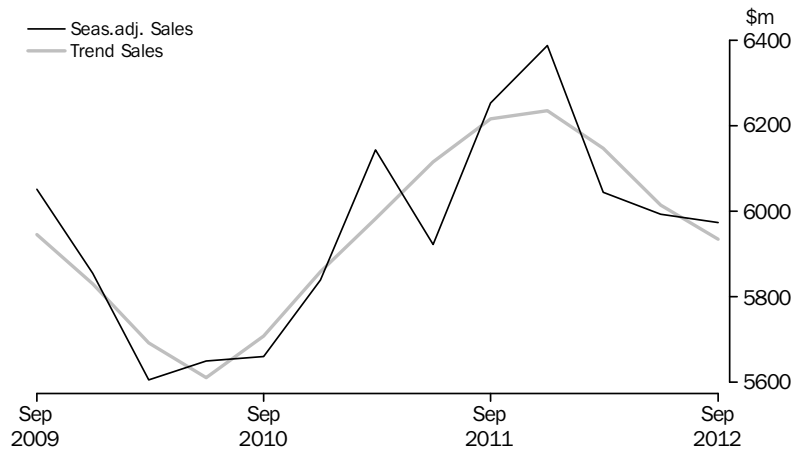
ANALYSIS BY INDUSTRY *continued*

ARTS AND RECREATION SERVICES

In current prices, the trend estimate for company gross operating profits fell 5.4% this quarter. The seasonally adjusted estimate rose 8.3%. In current price terms, the trend estimate for wages and salaries rose 2.2%. The seasonally adjusted estimate rose 2.9%.



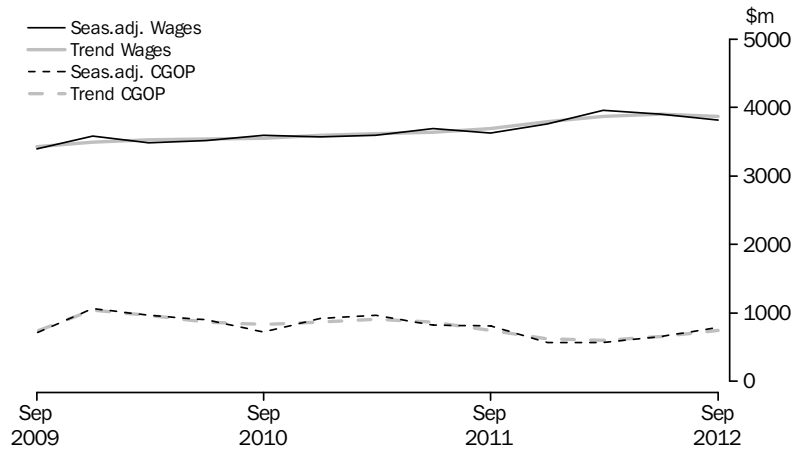
In volume terms, the trend estimate for sales of goods and services fell 1.3% this quarter. The seasonally adjusted estimate fell 0.3%.



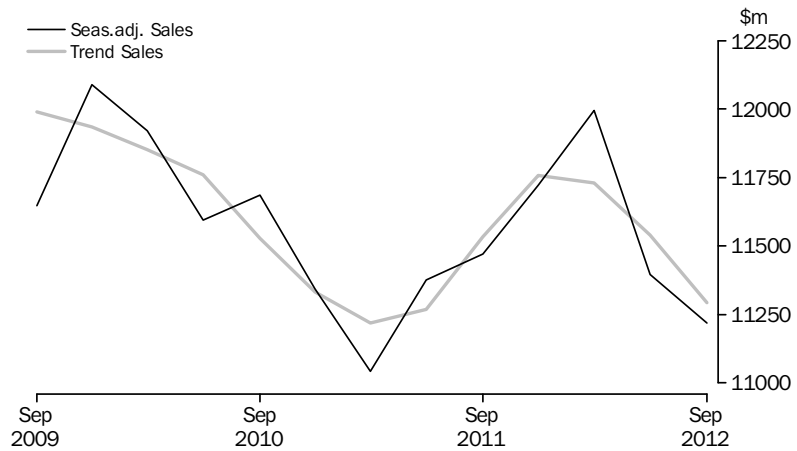
ANALYSIS BY INDUSTRY *continued*

OTHER SERVICES

In current prices, the trend estimate for company gross operating profits rose 14.4% this quarter. The seasonally adjusted estimate rose 21.0%. In current price terms, the trend estimate for wages and salaries fell 0.7% this quarter. The seasonally adjusted estimate fell 2.3%.



In volume terms, the trend estimate for sales of goods and services fell 2.1% this quarter. The seasonally adjusted estimate fell 1.6%.



INVENTORIES, Chain volume measures(a)

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
2010-11							
September	11 632	49 003	608	51 403	32 867	1 548	148 241
December	10 766	48 363	594	52 596	32 612	1 607	147 890
March	11 349	48 987	813	52 326	31 770	1 496	147 953
June	11 958	48 886	814	52 359	31 711	1 608	148 404
2011-12							
September	12 404	48 482	819	52 672	32 607	1 498	149 587
December	12 619	47 744	751	54 445	33 071	1 543	151 326
March	14 174	49 075	751	54 557	32 323	1 282	153 281
June	15 031	47 104	713	55 299	31 277	1 250	151 817
2012-13							
September	16 631	47 504	731	55 707	32 354	1 118	155 409
SEASONALLY ADJUSTED							
2010-11							
September	11 458	48 855	608	50 858	32 287	1 588	146 843
December	10 902	49 030	594	51 337	32 306	1 559	147 018
March	11 132	48 602	813	51 682	31 996	1 513	146 956
June	12 221	48 673	814	52 502	32 346	1 597	149 252
2011-12							
September	12 230	48 361	819	52 255	32 066	1 541	148 379
December	12 774	48 463	751	53 178	32 746	1 491	150 536
March	13 913	48 704	751	53 904	32 564	1 302	152 242
June	15 340	46 882	713	55 398	31 877	1 238	152 649
2012-13							
September	16 419	47 378	731	55 480	31 849	1 153	154 364
TREND							
2010-11							
September	11 471	48 640	586	51 207	32 330	1 566	147 005
December	11 074	48 935	663	51 221	32 276	1 557	146 966
March	11 301	48 782	(b) 756	51 736	32 142	1 558	147 483
June	11 804	48 557	814	52 174	32 173	1 565	148 231
2011-12							
September	12 317	48 564	813	52 531	32 370	1 544	149 241
December	12 949	48 479	770	53 163	32 515	1 460	150 437
March	13 971	48 099	742	54 068	32 395	1 340	151 759
June	15 208	47 589	727	54 987	32 118	1 234	153 078
2012-13							
September	16 397	47 075	722	55 761	31 760	1 150	154 181

(a) Reference year for chain volume estimates is 2010-11

(b) Break in series between this quarter and preceding quarter.

INVENTORIES, Chain volume measures - Percentage change from previous quarter(a)

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>	<i>Total</i>
	%	%	%	%	%	%	%
ORIGINAL							
2010-11							
September	-3.5	1.1	10.5	0.3	3.6	1.8	1.1
December	-7.4	-1.3	-2.2	2.3	-0.8	3.8	-0.2
March	5.4	1.3	36.8	-0.5	-2.6	-6.9	0.0
June	5.4	-0.2	0.2	0.1	-0.2	7.5	0.3
2011-12							
September	3.7	-0.8	0.6	0.6	2.8	-6.9	0.8
December	1.7	-1.5	-8.4	3.4	1.4	3.0	1.2
March	12.3	2.8	0.0	0.2	-2.3	-16.9	1.3
June	6.0	-4.0	-5.0	1.4	-3.2	-2.5	-1.0
2012-13							
September	10.6	0.8	2.5	0.7	3.4	-10.6	2.4
SEASONALLY ADJUSTED							
2010-11							
September	-7.1	1.4	10.5	-1.0	-0.4	4.7	-0.4
December	-4.9	0.4	-2.2	0.9	0.1	-1.8	0.1
March	2.1	-0.9	36.8	0.7	-1.0	-3.0	0.0
June	9.8	0.1	0.2	1.6	1.1	5.6	1.6
2011-12							
September	0.1	-0.6	0.6	-0.5	-0.9	-3.5	-0.6
December	4.5	0.2	-8.4	1.8	2.1	-3.2	1.5
March	8.9	0.5	0.0	1.4	-0.6	-12.7	1.1
June	10.3	-3.7	-5.0	2.8	-2.1	-4.9	0.3
2012-13							
September	7.0	1.1	2.5	0.1	-0.1	-6.8	1.1
TREND							
2010-11							
September	-7.2	1.0	7.2	-0.8	0.6	1.3	-0.3
December	-3.5	0.6	13.1	0.0	-0.2	-0.6	0.0
March	2.0	-0.3	(b)na	1.0	-0.4	0.1	0.4
June	4.5	-0.5	7.7	0.8	0.1	0.5	0.5
2011-12							
September	4.3	0.0	-0.2	0.7	0.6	-1.4	0.7
December	5.1	-0.2	-5.3	1.2	0.4	-5.4	0.8
March	7.9	-0.8	-3.6	1.7	-0.4	-8.2	0.9
June	8.9	-1.1	-2.1	1.7	-0.9	-7.9	0.9
2012-13							
September	7.8	-1.1	-0.6	1.4	-1.1	-6.9	0.7

na not available

(b) Break in series between this quarter and preceding quarter.

(a) Reference year for chain volume estimates is 2010-11

INVENTORIES, Current prices

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
2010-11							
September	12 020	48 543	605	45 655	32 520	1 529	140 872
December	10 433	47 873	592	46 355	32 340	1 618	139 210
March	11 794	49 570	816	46 723	32 038	1 515	142 455
June	13 226	49 982	846	46 462	32 338	1 628	144 481
2011-12							
September	14 074	49 384	856	47 023	33 228	1 523	146 089
December	14 092	48 518	782	49 159	33 604	1 589	147 744
March	14 951	49 891	785	48 883	32 780	1 337	148 627
June	16 134	47 987	766	49 551	31 943	1 298	147 680
2012-13							
September	16 985	47 741	796	49 651	33 099	1 171	149 443
SEASONALLY ADJUSTED							
2010-11							
September	11 736	48 422	605	45 708	31 947	1 568	139 986
December	10 670	48 567	592	45 463	32 037	1 570	138 899
March	11 906	49 205	816	46 605	32 266	1 532	142 329
June	13 120	49 740	846	47 343	32 985	1 617	145 651
2011-12							
September	13 734	49 260	856	47 157	32 677	1 567	145 250
December	14 431	49 282	782	48 271	33 274	1 536	147 575
March	15 119	49 503	785	48 769	33 025	1 358	148 559
June	15 971	47 738	766	50 383	32 556	1 285	148 700
2012-13							
September	16 565	47 610	796	49 945	32 583	1 207	148 707
TREND							
2010-11							
September	11 704	48 199	579	45 868	32 008	1 553	139 911
December	11 942	48 808	619	45 829	32 161	1 560	140 918
March	12 396	49 228	(a)809	46 446	32 365	1 574	142 818
June	13 038	49 437	839	47 039	32 703	1 588	144 644
2011-12							
September	13 736	49 549	837	47 501	32 984	1 574	146 181
December	14 439	49 379	805	48 159	33 066	1 502	147 351
March	15 162	48 904	782	49 027	32 942	1 391	148 208
June	15 895	48 247	777	49 802	32 742	1 287	148 750
2012-13							
September	16 603	47 521	785	50 349	32 474	1 196	148 928

(a) Break in series between this quarter and preceding quarter.

SALES OF GOODS AND SERVICES, Chain volume measures(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2010-11								
September	51 127	94 066	10 959	61 143	95 965	80 515	17 557	27 197
December	51 993	95 093	9 924	64 932	99 028	88 954	18 833	28 340
March	45 404	85 665	10 468	56 466	93 951	78 064	17 541	27 084
June	50 015	91 618	12 000	63 201	96 901	80 791	17 834	28 697
2011-12								
September	52 087	94 284	12 579	62 008	101 323	82 536	18 774	28 650
December	53 232	93 716	11 732	64 020	103 408	91 983	19 312	29 493
March	48 492	85 511	11 526	55 474	98 258	81 429	17 841	27 470
June	52 764	88 943	12 196	63 920	104 455	83 584	17 599	29 384
2012-13								
September	53 582	92 233	13 326	61 671	107 557	83 403	18 415	29 352
SEASONALLY ADJUSTED								
2010-11								
September	50 342	91 876	10 182	61 062	94 888	81 965	17 560	26 911
December	50 315	91 977	10 393	61 909	96 216	82 145	17 925	27 123
March	48 950	90 951	10 997	61 956	97 775	81 807	17 836	28 154
June	48 893	91 674	11 792	60 933	96 992	82 432	18 484	29 121
2011-12								
September	51 296	92 103	11 750	61 822	100 199	84 050	18 762	28 421
December	51 331	90 670	12 254	61 120	100 825	85 065	18 353	28 251
March	52 287	90 647	12 076	60 868	101 928	85 280	18 177	28 556
June	51 559	88 966	12 001	61 464	104 417	85 266	18 247	29 784
2012-13								
September	52 754	90 094	12 426	61 556	106 472	84 950	18 391	29 149
TREND								
2010-11								
September	51 048	92 136	10 250	61 580	95 389	82 202	17 585	26 813
December	49 999	91 535	10 478	61 744	95 948	81 884	17 779	27 408
March	49 202	91 505	11 010	61 651	97 011	81 997	18 082	28 179
June	49 558	91 595	11 569	61 559	98 177	82 721	18 407	28 626
2011-12								
September	50 563	91 594	11 950	61 323	99 387	83 854	18 551	28 565
December	51 528	91 060	12 075	61 187	100 799	84 886	18 451	28 485
March	51 900	90 249	12 104	61 175	102 448	85 240	18 277	28 776
June	52 109	89 739	12 171	61 276	104 236	85 226	18 249	29 210
2012-13								
September	(b)52 428	89 552	(b)12 248	61 530	106 226	85 090	18 320	29 531

(a) Reference year for chain volume estimates is 2010-11

(b) Break in series between this quarter and preceding quarter.

SALES OF GOODS AND SERVICES, Chain volume measures(a) *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
2010-11							
September	17 566	8 799	16 508	37 332	16 601	5 625	11 797
December	18 263	9 448	16 307	40 128	17 658	6 005	11 513
March	17 350	7 734	15 312	36 333	16 472	5 954	10 751
June	18 354	8 072	16 113	41 069	16 257	5 967	11 391
2011-12							
September	18 059	8 033	16 461	41 210	15 937	6 207	11 569
December	18 256	8 575	16 650	42 376	16 936	6 577	11 905
March	17 066	7 044	15 821	38 779	16 362	5 852	11 691
June	17 781	7 559	16 314	43 562	16 722	6 034	11 399
2012-13							
September	17 085	7 378	16 507	42 151	17 040	5 943	11 316
SEASONALLY ADJUSTED							
2010-11							
September	17 716	8 700	16 205	36 779	16 557	5 660	11 686
December	17 682	9 011	15 691	38 516	17 166	5 839	11 343
March	17 927	8 411	15 968	39 367	16 853	6 143	11 042
June	18 179	7 927	16 386	40 234	16 420	5 922	11 376
2011-12							
September	18 193	7 935	16 154	40 690	15 919	6 253	11 469
December	17 712	8 153	16 026	40 620	16 412	6 387	11 723
March	17 637	7 671	16 504	42 060	16 744	6 044	11 995
June	17 595	7 438	16 567	42 675	16 910	5 993	11 396
2012-13							
September	17 246	7 284	16 227	41 650	17 043	5 974	11 218
TREND							
2010-11							
September	17 737	9 001	16 092	37 102	16 678	5 708	11 529
December	17 778	8 733	15 943	38 297	16 949	5 859	11 331
March	17 949	8 392	16 005	39 413	16 809	5 981	11 219
June	18 112	8 118	16 137	40 131	16 416	6 115	11 269
2011-12							
September	18 065	7 975	16 197	40 549	16 183	6 216	11 534
December	17 867	7 928	16 249	41 174	16 331	6 235	11 758
March	17 652	7 748	16 359	41 781	16 657	6 146	11 730
June	17 486	7 485	16 438	42 167	16 914	6 015	11 539
2012-13							
September	17 363	7 230	16 422	42 293	17 072	5 934	11 292

(a) Reference year for chain volume estimates is 2010-11

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2010-11								
September	-5.0	1.5	3.1	-4.5	0.7	-0.4	4.1	5.1
December	1.7	1.1	-9.4	6.2	3.2	10.5	7.3	4.2
March	-12.7	-9.9	5.5	-13.0	-5.1	-12.2	-6.9	-4.4
June	10.2	6.9	14.6	11.9	3.1	3.5	1.7	6.0
2011-12								
September	4.1	2.9	4.8	-1.9	4.6	2.2	5.3	-0.2
December	2.2	-0.6	-6.7	3.2	2.1	11.4	2.9	2.9
March	-8.9	-8.8	-1.8	-13.3	-5.0	-11.5	-7.6	-6.9
June	8.8	4.0	5.8	15.2	6.3	2.6	-1.4	7.0
2012-13								
September	1.6	3.7	9.3	-3.5	3.0	-0.2	4.6	-0.1
SEASONALLY ADJUSTED								
2010-11								
September	-4.2	-0.8	-2.2	-0.9	-0.7	-0.7	0.5	2.2
December	-0.1	0.1	2.1	1.4	1.4	0.2	2.1	0.8
March	-2.7	-1.1	5.8	0.1	1.6	-0.4	-0.5	3.8
June	-0.1	0.8	7.2	-1.7	-0.8	0.8	3.6	3.4
2011-12								
September	4.9	0.5	-0.4	1.5	3.3	2.0	1.5	-2.4
December	0.1	-1.6	4.3	-1.1	0.6	1.2	-2.2	-0.6
March	1.9	0.0	-1.5	-0.4	1.1	0.3	-1.0	1.1
June	-1.4	-1.9	-0.6	1.0	2.4	0.0	0.4	4.3
2012-13								
September	2.3	1.3	3.5	0.2	2.0	-0.4	0.8	-2.1
TREND								
2010-11								
September	0.0	-1.0	-2.4	1.2	-0.9	-0.4	0.6	1.4
December	-2.1	-0.7	2.2	0.3	0.6	-0.4	1.1	2.2
March	-1.6	0.0	5.1	-0.2	1.1	0.1	1.7	2.8
June	0.7	0.1	5.1	-0.1	1.2	0.9	1.8	1.6
2011-12								
September	2.0	0.0	3.3	-0.4	1.2	1.4	0.8	-0.2
December	1.9	-0.6	1.0	-0.2	1.4	1.2	-0.5	-0.3
March	0.7	-0.9	0.2	0.0	1.6	0.4	-0.9	1.0
June	0.4	-0.6	0.6	0.2	1.7	0.0	-0.2	1.5
2012-13								
September	na	-0.2	na	0.4	1.9	-0.2	0.4	1.1

na not available

(a) Reference year for chain volume estimates is 2010-11

SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a) *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	%	%	%	%	%	%	%
ORIGINAL							
2010-11							
September	-2.3	-8.2	2.5	1.3	3.1	-1.2	1.5
December	4.0	7.4	-1.2	7.5	6.4	6.8	-2.4
March	-5.0	-18.1	-6.1	-9.5	-6.7	-0.9	-6.6
June	5.8	4.4	5.2	13.0	-1.3	0.2	6.0
2011-12							
September	-1.6	-0.5	2.2	0.3	-2.0	4.0	1.6
December	1.1	6.8	1.2	2.8	6.3	6.0	2.9
March	-6.5	-17.9	-5.0	-8.5	-3.4	-11.0	-1.8
June	4.2	7.3	3.1	12.3	2.2	3.1	-2.5
2012-13							
September	-3.9	-2.4	1.2	-3.2	1.9	-1.5	-0.7
SEASONALLY ADJUSTED							
2010-11							
September	-0.7	-7.3	-1.2	1.8	2.1	0.2	0.8
December	-0.2	3.6	-3.2	4.7	3.7	3.2	-2.9
March	1.4	-6.7	1.8	2.2	-1.8	5.2	-2.7
June	1.4	-5.7	2.6	2.2	-2.6	-3.6	3.0
2011-12							
September	0.1	0.1	-1.4	1.1	-3.1	5.6	0.8
December	-2.6	2.8	-0.8	-0.2	3.1	2.1	2.2
March	-0.4	-5.9	3.0	3.5	2.0	-5.4	2.3
June	-0.2	-3.0	0.4	1.5	1.0	-0.8	-5.0
2012-13							
September	-2.0	-2.1	-2.1	-2.4	0.8	-0.3	-1.6
TREND							
2010-11							
September	0.0	-2.5	-1.3	3.2	2.7	1.7	-2.0
December	0.2	-3.0	-0.9	3.2	1.6	2.6	-1.7
March	1.0	-3.9	0.4	2.9	-0.8	2.1	-1.0
June	0.9	-3.3	0.8	1.8	-2.3	2.2	0.4
2011-12							
September	-0.3	-1.8	0.4	1.0	-1.4	1.7	2.3
December	-1.1	-0.6	0.3	1.5	0.9	0.3	1.9
March	-1.2	-2.3	0.7	1.5	2.0	-1.4	-0.2
June	-0.9	-3.4	0.5	0.9	1.5	-2.1	-1.6
2012-13							
September	-0.7	-3.4	-0.1	0.3	0.9	-1.3	-2.1

(a) Reference year for chain volume estimates is 2010-11

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

SALES OF GOODS AND SERVICES, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2010-11								
September	50 765	92 530	10 647	60 382	95 386	79 912	17 292	26 876
December	48 693	93 948	9 822	64 572	96 975	88 256	18 850	28 353
March	45 223	86 639	10 586	56 530	94 383	78 347	17 656	26 872
June	53 857	93 324	12 295	64 258	99 101	81 808	17 967	29 218
2011-12								
September	57 623	95 653	13 274	63 244	103 335	83 477	19 015	29 411
December	57 004	95 086	12 528	65 709	106 601	92 701	19 795	30 742
March	48 358	86 983	12 402	57 304	101 676	81 836	18 481	28 927
June	52 535	90 473	13 549	66 412	109 179	84 572	18 184	30 611
2012-13								
September	51 038	92 459	16 013	64 355	109 476	84 551	19 184	30 945
SEASONALLY ADJUSTED								
2010-11								
September	49 577	90 390	9 889	60 302	94 314	81 270	17 325	26 628
December	47 619	90 852	10 281	61 567	94 317	81 611	17 875	27 102
March	49 011	91 863	11 113	62 028	97 916	82 100	17 955	28 059
June	52 293	93 373	12 081	61 963	99 318	83 364	18 655	29 570
2011-12								
September	56 270	93 461	12 401	63 053	102 138	84 944	19 032	29 172
December	55 644	92 002	13 078	62 744	103 799	85 703	18 753	29 395
March	52 321	92 248	12 983	62 854	105 592	85 758	18 824	30 217
June	50 950	90 482	13 332	63 894	109 414	86 169	18 886	30 948
2012-13								
September	49 865	90 309	14 946	64 228	108 215	86 062	19 179	30 708
TREND								
2010-11								
September	48 777	90 824	9 929	60 776	94 360	81 494	17 382	26 431
December	49 445	90 506	10 376	61 409	95 154	81 570	17 717	27 248
March	50 590	92 494	11 119	61 887	97 143	82 256	18 166	28 270
June	53 235	92 969	11 919	62 370	99 630	83 474	18 589	28 989
2011-12								
September	55 212	93 079	12 534	62 608	101 785	84 707	18 841	29 368
December	55 074	92 602	12 877	62 844	103 991	85 577	18 880	29 674
March	53 079	91 701	13 120	63 174	106 168	85 898	18 848	30 141
June	50 614	90 908	13 408	63 648	107 937	86 046	18 935	30 650
2012-13								
September	(a)50 329	90 237	(a)14 769	64 249	109 301	86 154	19 101	30 999

(a) Break in series between this quarter and preceding quarter.

SALES OF GOODS AND SERVICES, Current prices *continued*

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL							
2010-11							
September	17 467	8 695	16 323	37 117	16 447	5 553	11 459
December	18 222	9 375	16 275	40 075	17 536	5 951	11 417
March	17 373	7 785	15 385	36 500	16 526	5 991	10 889
June	18 470	8 198	16 257	41 169	16 478	6 056	11 687
2011-12							
September	18 122	8 208	16 668	42 312	16 418	6 338	12 058
December	18 484	8 763	16 937	43 535	17 553	6 717	12 482
March	17 227	7 206	16 128	40 233	17 063	5 978	12 290
June	17 946	7 770	16 625	45 216	17 551	6 188	12 032
2012-13							
September	17 225	7 691	16 846	44 079	18 123	6 174	12 063
SEASONALLY ADJUSTED							
2010-11							
September	17 628	8 595	16 040	36 431	16 459	5 525	11 351
December	17 616	8 940	15 692	38 627	17 054	5 753	11 244
March	18 024	8 464	16 071	39 479	16 866	6 174	11 186
June	18 235	8 049	16 433	40 340	16 617	6 112	11 667
2011-12							
September	18 301	8 107	16 384	41 611	16 434	6 319	11 952
December	17 931	8 330	16 383	41 964	17 034	6 480	12 289
March	17 847	7 845	16 811	43 482	17 423	6 171	12 608
June	17 684	7 644	16 778	44 282	17 711	6 235	12 027
2012-13							
September	17 404	7 590	16 576	43 379	18 147	6 165	11 957
TREND							
2010-11							
September	17 631	8 884	15 945	36 833	16 505	5 618	11 266
December	17 745	8 690	15 915	38 228	16 866	5 809	11 231
March	17 988	8 433	16 063	39 510	16 845	6 016	11 330
June	18 196	8 236	16 267	40 500	16 649	6 222	11 585
2011-12							
September	18 206	8 139	16 422	41 344	16 636	6 326	11 998
December	18 044	8 101	16 542	42 410	16 932	6 342	12 316
March	17 832	7 935	16 660	43 253	17 369	6 289	12 341
June	17 639	7 710	16 724	43 769	17 767	6 208	12 198
2012-13							
September	17 477	7 507	16 711	44 036	18 098	6 154	11 983

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

SALES OF GOODS AND SERVICES BY STATE(a), Current prices

	<i>New South Wales</i>	<i>Victoria</i>	<i>Queensland</i>	<i>South Australia</i>	<i>Western Australia</i>	<i>Tasmania</i>	<i>Northern Territory</i>	<i>Australian Capital Territory</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2010-11								
September	166 894	132 662	107 249	33 966	84 005	8 503	6 667	6 907
December	173 801	140 549	107 341	36 060	88 135	8 850	6 670	6 916
March	160 312	129 065	98 335	32 952	84 852	8 711	5 680	6 778
June	172 636	138 749	110 243	34 582	91 442	8 857	6 003	7 631
2011-12								
September	177 729	138 389	116 114	34 977	94 851	8 634	6 863	7 598
December	181 274	142 456	122 627	35 635	98 698	9 186	7 054	7 707
March	169 206	128 509	107 685	34 403	90 364	8 741	6 196	6 987
June	177 235	139 091	114 626	36 294	98 557	8 664	6 277	8 099
2012-13								
September	175 622	139 826	118 184	35 754	98 096	8 383	7 441	6 916
SEASONALLY ADJUSTED								
2010-11								
September	165 512	131 990	104 358	34 092	83 630	8 671	6 353	6 840
December	166 441	134 908	102 570	35 088	85 144	8 549	6 307	6 862
March	169 137	136 341	106 445	34 045	88 818	8 761	6 176	7 177
June	172 641	137 801	110 058	34 308	90 904	8 936	6 187	7 349
2011-12								
September	176 346	137 735	112 884	35 098	94 505	8 824	6 524	7 525
December	173 595	136 814	117 255	34 684	95 381	8 874	6 660	7 658
March	178 506	135 642	116 587	35 534	94 586	8 777	6 741	7 386
June	177 203	138 172	114 394	36 019	97 905	8 742	6 481	7 803
2012-13								
September	174 311	139 190	114 899	35 867	97 801	8 578	7 062	6 850
TREND								
2010-11								
September	165 305	132 748	104 072	34 578	84 133	8 614	6 335	6 790
December	166 864	134 449	104 306	34 446	85 873	8 644	6 278	6 936
March	169 599	136 459	106 023	34 407	88 329	8 754	6 212	7 137
June	172 466	137 593	109 761	34 471	91 485	8 850	6 275	7 367
2011-12								
September	174 685	137 419	113 694	34 654	93 726	8 886	6 472	7 506
December	176 221	136 766	115 958	35 079	95 019	8 851	6 610	7 605
March	176 740	136 781	116 174	35 446	95 904	8 788	6 663	7 576
June	176 577	137 650	115 436	35 793	96 898	8 710	6 731	7 415
2012-13								
September	175 972	138 905	114 361	36 084	98 076	8 618	6 859	7 159

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

SALES OF GOODS AND SERVICES BY STATE(a), Current prices - Percentage change from previous quarter

	<i>New South Wales</i>	<i>Victoria</i>	<i>Queensland</i>	<i>South Australia</i>	<i>Western Australia</i>	<i>Tasmania(b)</i>	<i>Northern Territory(b)</i>	<i>Australian Capital Territory(b)</i>
	%	%	%	%	%	%	%	%
ORIGINAL								
2010-11								
September	1.5	0.6	1.2	-3.4	0.6	0.2	8.0	-0.4
December	4.1	5.9	0.1	6.2	4.9	4.1	0.1	0.1
March	-7.8	-8.2	-8.4	-8.6	-3.7	-1.6	-14.8	-2.0
June	7.7	7.5	12.1	4.9	7.8	1.7	5.7	12.6
2011-12								
September	3.0	-0.3	5.3	1.1	3.7	-2.5	14.3	-0.4
December	2.0	2.9	5.6	1.9	4.1	6.4	2.8	1.4
March	-6.7	-9.8	-12.2	-3.5	-8.4	-4.8	-12.2	-9.3
June	4.7	8.2	6.4	5.5	9.1	-0.9	1.3	15.9
2012-13								
September	-0.9	0.5	3.1	-1.5	-0.5	-3.2	18.5	-14.6
SEASONALLY ADJUSTED								
2010-11								
September	0.7	0.7	-1.4	-2.2	0.6	1.3	0.4	2.4
December	0.6	2.2	-1.7	2.9	1.8	-1.4	-0.7	0.3
March	1.6	1.1	3.8	-3.0	4.3	2.5	-2.1	4.6
June	2.1	1.1	3.4	0.8	2.3	2.0	0.2	2.4
2011-12								
September	2.1	0.0	2.6	2.3	4.0	-1.2	5.4	2.4
December	-1.6	-0.7	3.9	-1.2	0.9	0.6	2.1	1.8
March	2.8	-0.9	-0.6	2.5	-0.8	-1.1	1.2	-3.6
June	-0.7	1.9	-1.9	1.4	3.5	-0.4	-3.9	5.6
2012-13								
September	-1.6	0.7	0.4	-0.4	-0.1	-1.9	9.0	-12.2
TREND								
2010-11								
September	0.7	1.0	0.1	-0.5	2.9	-0.4	1.0	1.1
December	0.9	1.3	0.2	-0.4	2.1	0.3	-0.9	2.2
March	1.6	1.5	1.6	-0.1	2.9	1.3	-1.1	2.9
June	1.7	0.8	3.5	0.2	3.6	1.1	1.0	3.2
2011-12								
September	1.3	-0.1	3.6	0.5	2.4	0.4	3.1	1.9
December	0.9	-0.5	2.0	1.2	1.4	-0.4	2.1	1.3
March	0.3	0.0	0.2	1.0	0.9	-0.7	0.8	-0.4
June	-0.1	0.6	-0.6	1.0	1.0	-0.9	1.0	-2.1
2012-13								
September	-0.3	0.9	-0.9	0.8	1.2	-1.1	1.9	-3.4

(a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

(b) The relative standard error on the movement estimates for these states are significantly higher than those for the larger states, and the quarterly movement estimates should be used with caution.

COMPANY PROFITS BEFORE INCOME TAX, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2010-11								
September	20 880	6 497	1 231	^ 3 349	4 330	2 624	811	2 615
December	18 666	4 901	914	^ 3 140	4 762	4 304	1 001	3 033
March	16 444	4 422	679	^ 2 299	3 788	2 315	723	2 080
June	20 573	4 524	1 213	^ 2 982	4 028	2 848	^ 597	2 747
2011-12								
September	23 039	2 634	1 815	^ 3 851	5 209	2 651	^ 964	2 713
December	17 140	4 187	778	4 022	4 964	4 710	1 166	3 027
March	13 531	2 897	1 175	^ 2 337	4 029	2 545	970	1 931
June	16 143	2 692	1 182	^ 3 540	4 011	2 922	^ 737	2 674
2012-13								
September	13 047	4 484	1 474	3 637	4 333	2 555	1 081	3 009
SEASONALLY ADJUSTED								
2010-11								
September	19 928	5 661	927	3 062	4 069	3 159	736	2 551
December	19 334	4 776	1 265	2 697	4 297	2 931	814	2 428
March	17 639	5 129	741	3 004	4 286	2 947	768	2 530
June	19 601	4 729	1 169	3 067	4 277	3 106	818	3 037
2011-12								
September	21 823	2 272	1 371	3 491	4 921	3 192	889	2 632
December	17 750	4 104	1 072	3 465	4 499	3 212	972	2 430
March	14 572	3 345	1 290	3 073	4 526	3 242	1 013	2 373
June	15 459	2 828	1 142	3 628	4 282	3 178	966	2 940
2012-13								
September	12 253	3 855	1 106	3 299	4 025	3 078	1 005	2 901
TREND								
2010-11								
September	19 258	5 553	1 032	2 933	3 833	2 973	743	2 325
December	19 429	5 176	1 003	2 834	4 141	2 992	770	2 516
March	19 795	4 880	1 029	2 942	4 364	3 010	793	2 695
June	20 355	4 607	1 110	3 175	4 480	3 069	826	2 765
2011-12								
September	19 928	4 270	1 202	3 344	4 621	3 178	893	2 664
December	18 211	3 749	1 251	3 380	4 645	3 230	960	2 505
March	15 879	3 420	1 193	3 368	4 475	3 215	989	2 543
June	14 095	3 299	1 159	3 367	4 261	3 170	995	2 750
2012-13								
September	13 345	3 345	1 141	3 394	4 142	3 116	994	2 842

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

COMPANY PROFITS BEFORE INCOME TAX, Current prices *continued*

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2010-11								
September	2 083	3 309	2 874	2 227	^ 644	730	1 041	55 243
December	2 482	^ 4 277	3 720	^ 1 691	*838	671	^ 906	55 304
March	2 160	2 286	2 090	*335	**196	780	^ 898	41 495
June	2 200	*868	3 348	**42	**136	706	^ 534	47 073
2011-12								
September	2 034	-2 305	2 700	^ 1 820	**174	917	^ 794	49 011
December	1 979	^ 1 610	4 053	^ 2 936	**369	951	^ 529	52 420
March	1 756	2 929	2 800	*1 232	^ 439	595	^ 544	39 710
June	-674	^ 1 628	3 203	^ 1 124	**110	537	^ 308	40 137
2012-13								
September	1 584	3 421	2 930	^ 2 750	**164	701	^ 921	46 091
SEASONALLY ADJUSTED								
2010-11								
September	2 182	3 309	3 002	1 920	545	683	842	52 576
December	2 201	4 277	3 213	1 286	746	589	891	51 743
March	2 339	2 286	2 364	815	258	859	860	46 825
June	2 198	868	3 458	307	0	760	788	48 183
2011-12								
September	2 129	-2 305	2 823	1 469	76	864	592	46 239
December	1 706	1 610	3 539	2 537	265	866	515	48 542
March	1 943	2 929	3 087	1 701	499	681	506	44 780
June	-685	1 628	3 300	1 427	256	590	563	41 501
2012-13								
September	1 678	3 421	3 068	2 362	65	646	718	43 480
TREND								
2010-11								
September	2 288	2 600	3 029	2 170	568	672	845	50 822
December	2 248	3 444	2 913	1 303	540	693	876	50 878
March	2 264	2 443	2 912	686	321	748	855	49 739
June	2 206	332	2 989	809	96	825	755	48 400
2011-12								
September	2 188	-264	3 157	1 430	95	855	621	48 183
December	1 753	659	3 274	1 893	274	802	521	47 108
March	1 165	1 966	3 240	1 931	350	718	522	44 973
June	772	2 715	3 211	1 842	283	637	586	43 142
2012-13								
September	715	2 842	3 136	1 901	149	592	671	42 325
<p>^ estimate has a relative standard error of 10% to less than 25% and should be used with caution</p> <p>* estimate has a relative standard error of 25% to 50% and should be used with caution</p> <p>** estimate has a relative standard error greater than 50% and is considered too unreliable for general use</p> <p>(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry</p>								

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2010-11								
September	9.5	12.8	10.5	-27.0	47.4	3.0	61.2	49.7
December	-10.6	-24.6	-25.8	-6.2	10.0	64.0	23.4	16.0
March	-11.9	-9.8	-25.7	-26.8	-20.4	-46.2	-27.8	-31.4
June	25.1	2.3	78.7	29.7	6.3	23.0	-17.5	32.1
2011-12								
September	12.0	-41.8	49.6	29.1	29.3	-6.9	61.6	-1.3
December	-25.6	58.9	-57.1	4.4	-4.7	77.6	20.9	11.6
March	-21.1	-30.8	51.0	-41.9	-18.8	-46.0	-16.8	-36.2
June	19.3	-7.1	0.6	51.5	-0.5	14.8	-24.0	38.5
2012-13								
September	-19.2	66.5	24.7	2.8	8.0	-12.6	46.7	12.5
SEASONALLY ADJUSTED								
2010-11								
September	9.8	-5.0	-14.4	-35.0	28.6	13.3	3.4	29.9
December	-3.0	-15.6	36.4	-11.9	5.6	-7.2	10.6	-4.8
March	-8.8	7.4	-41.4	11.4	-0.2	0.5	-5.7	4.2
June	11.1	-7.8	57.8	2.1	-0.2	5.4	6.6	20.0
2011-12								
September	11.3	-52.0	17.3	13.8	15.1	2.8	8.7	-13.3
December	-18.7	80.7	-21.8	-0.7	-8.6	0.6	9.3	-7.7
March	-17.9	-18.5	20.3	-11.3	0.6	0.9	4.3	-2.3
June	6.1	-15.4	-11.5	18.1	-5.4	-2.0	-4.6	23.9
2012-13								
September	-20.7	36.3	-3.2	-9.1	-6.0	-3.2	4.0	-1.3
TREND								
2010-11								
September	3.3	-6.9	-3.4	-6.2	2.2	1.9	-1.3	8.5
December	0.9	-6.8	-2.8	-3.4	8.0	0.6	3.7	8.2
March	1.9	-5.7	2.6	3.8	5.4	0.6	2.9	7.1
June	2.8	-5.6	7.8	7.9	2.7	2.0	4.2	2.6
2011-12								
September	-2.1	-7.3	8.3	5.3	3.1	3.5	8.0	-3.6
December	-8.6	-12.2	4.1	1.1	0.5	1.7	7.6	-6.0
March	-12.8	-8.8	-4.7	-0.4	-3.7	-0.5	3.0	1.5
June	-11.2	-3.5	-2.8	0.0	-4.8	-1.4	0.6	8.1
2012-13								
September	-5.3	1.4	-1.5	0.8	-2.8	-1.7	-0.2	3.3

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
2010-11								
September	-15.4	896.3	12.5	-16.1	106.6	9.5	91.7	17.4
December	19.1	29.3	29.4	-24.1	30.2	-8.1	-13.0	0.1
March	-13.0	-46.6	-43.8	-80.2	-76.6	16.2	-0.9	-25.0
June	1.9	-62.1	60.2	-87.5	-169.5	-9.4	-40.5	13.4
2011-12								
September	-7.5	-365.7	-19.3	4 257.9	227.8	29.8	48.6	4.1
December	-2.7	169.9	50.1	61.3	112.4	3.8	-33.4	7.0
March	-11.3	81.9	-30.9	-58.0	18.9	-37.5	2.9	-24.2
June	-138.4	-44.4	14.4	-8.8	-75.0	-9.7	-43.3	1.1
2012-13								
September	335.1	110.2	-8.5	144.6	49.5	30.4	198.6	14.8
SEASONALLY ADJUSTED								
2010-11								
September	-11.9	896.3	12.7	-33.1	27.7	-5.3	6.0	9.4
December	0.8	29.3	7.0	-33.0	36.8	-13.7	5.8	-1.6
March	6.3	-46.6	-26.4	-36.6	-65.4	46.0	-3.4	-9.5
June	-6.0	-62.1	46.3	-62.4	-100.0	-11.5	-8.4	2.9
2011-12								
September	-3.1	-365.7	-18.4	378.6	169 981.3	13.7	-24.9	-4.0
December	-19.9	169.9	25.3	72.7	250.2	0.2	-13.0	5.0
March	13.8	81.9	-12.8	-32.9	88.5	-21.3	-1.7	-7.7
June	-135.2	-44.4	6.9	-16.1	-48.7	-13.4	11.3	-7.3
2012-13								
September	345.1	110.2	-7.0	65.5	-74.5	9.5	27.6	4.8
TREND								
2010-11								
September	-2.0	84.4	8.1	-8.8	13.5	-0.7	2.7	3.1
December	-1.7	32.4	-3.8	-39.9	-4.9	3.1	3.7	0.1
March	0.7	-29.1	0.0	-47.4	-40.6	8.0	-2.4	-2.2
June	-2.6	-86.4	2.6	18.0	-70.1	10.3	-11.8	-2.7
2011-12								
September	-0.8	-179.5	5.6	76.6	-1.4	3.7	-17.7	-0.4
December	-19.9	350.0	3.7	32.4	189.6	-6.2	-16.1	-2.2
March	-33.5	198.2	-1.0	2.0	27.6	-10.5	0.2	-4.5
June	-33.7	38.2	-0.9	-4.6	-19.2	-11.3	12.1	-4.1
2012-13								
September	-7.4	4.7	-2.3	3.2	-47.2	-7.1	14.6	-1.9

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2010-11								
September	25 267	8 547	2 442	^ 3 624	5 001	3 349	1 276	4 424
December	23 116	8 054	2 136	3 760	5 454	5 068	1 464	4 911
March	19 882	7 088	1 916	^ 2 832	4 577	3 004	1 215	4 160
June	24 587	7 513	2 507	3 653	4 653	3 616	1 131	5 003
2011-12								
September	27 105	7 483	3 062	^ 4 519	5 763	3 446	1 471	4 773
December	23 885	7 299	2 399	4 711	5 655	5 496	1 631	5 337
March	18 656	5 825	2 460	^ 3 026	4 602	3 270	1 425	4 538
June	20 627	5 898	2 594	4 166	4 855	3 643	1 177	4 989
2012-13								
September	18 810	6 812	2 965	4 269	4 856	3 241	1 490	5 270
SEASONALLY ADJUSTED								
2010-11								
September	24 073	8 190	2 152	3 553	4 774	3 862	1 200	4 488
December	22 481	7 632	2 368	3 263	4 815	3 623	1 284	4 343
March	21 641	7 881	2 061	3 571	5 144	3 706	1 280	4 608
June	24 386	7 483	2 431	3 532	4 985	3 875	1 328	5 081
2011-12								
September	25 799	7 163	2 692	4 385	5 523	3 986	1 391	4 832
December	23 398	6 959	2 660	4 116	4 994	3 937	1 430	4 747
March	20 396	6 451	2 656	3 831	5 142	4 047	1 500	5 033
June	20 302	5 871	2 510	4 035	5 207	3 883	1 379	5 052
2012-13								
September	17 834	6 506	2 601	4 094	4 666	3 750	1 413	5 311
TREND								
2010-11								
September	23 836	8 291	2 208	3 816	4 656	3 686	1 240	4 197
December	23 248	7 877	2 201	3 457	4 848	3 710	1 257	4 468
March	23 568	7 667	2 258	3 411	5 053	3 753	1 288	4 721
June	24 613	7 503	2 412	3 794	5 183	3 838	1 333	4 844
2011-12								
September	24 742	7 246	2 597	4 062	5 225	3 954	1 391	4 895
December	23 421	6 809	2 685	4 106	5 215	4 001	1 440	4 869
March	21 375	6 449	2 629	4 024	5 136	3 968	1 446	4 946
June	19 564	6 229	2 579	3 979	5 004	3 892	1 427	5 111
2012-13								
September	18 235	6 166	2 555	4 042	4 900	3 806	1 405	5 266

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2010-11								
September	4 528	*574	3 689	2 234	^ 813	933	^ 896	67 597
December	5 101	^ 1 822	4 034	^ 2 122	^ 1 010	890	^ 951	69 893
March	4 492	^ 821	3 224	^ 1 915	**427	987	^ 941	57 481
June	4 851	1 190	3 754	^ 2 707	**98	916	^ 624	66 803
2011-12								
September	4 435	^ 1 202	4 248	3 247	*500	1 116	^ 988	73 358
December	4 587	**275	4 489	3 225	*516	1 182	^ 600	71 287
March	4 449	^ 970	3 825	2 372	^ 589	840	^ 552	57 399
June	4 600	^ 1 374	4 170	3 438	^ 455	771	^ 456	63 214
2012-13								
September	4 146	^ 1 578	4 149	3 852	^ 503	919	^ 972	63 832
SEASONALLY ADJUSTED								
2010-11								
September	4 742	551	3 596	2 001	633	899	717	65 433
December	4 778	2 107	3 637	2 022	897	796	915	64 960
March	4 671	853	3 547	2 269	517	1 075	962	63 786
June	4 744	884	3 925	2 687	292	959	818	67 410
2011-12								
September	4 674	1 175	4 132	3 012	325	1 080	809	70 976
December	4 299	584	4 048	3 118	410	1 085	568	66 354
March	4 631	995	4 234	2 743	676	933	569	63 838
June	4 454	1 072	4 342	3 403	647	812	653	63 622
2012-13								
September	4 391	1 547	4 021	3 610	334	880	790	61 747
TREND								
2010-11								
September	4 876	644	3 608	2 069	732	886	830	65 934
December	4 757	710	3 580	2 059	707	904	867	65 187
March	4 723	868	3 684	2 301	555	957	910	66 126
June	4 685	949	3 866	2 683	368	1 031	869	68 062
2011-12								
September	4 589	916	4 035	2 924	320	1 069	739	68 625
December	4 515	852	4 168	2 989	468	1 028	623	67 186
March	4 480	926	4 211	3 066	577	952	601	64 795
June	4 467	1 148	4 211	3 268	567	871	654	62 982
2012-13								
September	4 449	1 428	4 168	3 530	481	824	748	61 917
<p>^ estimate has a relative standard error of 10% to less than 25% and should be used with caution</p> <p>* estimate has a relative standard error of 25% to 50% and should be used with caution</p> <p>** estimate has a relative standard error greater than 50% and is considered too unreliable for general use</p> <p>(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry</p>								

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2010-11								
September	3.6	-3.2	6.6	-27.0	24.8	1.8	17.1	22.3
December	-8.5	-5.8	-12.6	3.8	9.1	51.3	14.7	11.0
March	-14.0	-12.0	-10.3	-24.7	-16.1	-40.7	-17.0	-15.3
June	23.7	6.0	30.8	29.0	1.7	20.4	-6.9	20.3
2011-12								
September	10.2	-0.4	22.2	23.7	23.9	-4.7	30.0	-4.6
December	-11.9	-2.5	-21.7	4.3	-1.9	59.5	10.9	11.8
March	-21.9	-20.2	2.5	-35.8	-18.6	-40.5	-12.6	-15.0
June	10.6	1.2	5.5	37.7	5.5	11.4	-17.4	9.9
2012-13								
September	-8.8	15.5	14.3	2.5	0.0	-11.0	26.6	5.6
SEASONALLY ADJUSTED								
2010-11								
September	-1.3	-6.9	-3.0	-26.1	8.2	8.8	-6.4	21.6
December	-6.6	-6.8	10.1	-8.2	0.8	-6.2	7.0	-3.2
March	-3.7	3.3	-13.0	9.5	6.8	2.3	-0.3	6.1
June	12.7	-5.1	18.0	-1.1	-3.1	4.6	3.8	10.3
2011-12								
September	5.8	-4.3	10.7	24.2	10.8	2.9	4.7	-4.9
December	-9.3	-2.8	-1.2	-6.1	-9.6	-1.2	2.8	-1.7
March	-12.8	-7.3	-0.1	-6.9	3.0	2.8	4.9	6.0
June	-0.5	-9.0	-5.5	5.3	1.3	-4.1	-8.1	0.4
2012-13								
September	-12.2	10.8	3.6	1.5	-10.4	-3.4	2.5	5.1
TREND								
2010-11								
September	0.2	-4.7	0.0	-6.6	-0.6	1.2	-1.7	5.7
December	-2.5	-5.0	-0.3	-9.4	4.1	0.6	1.4	6.4
March	1.4	-2.7	2.6	-1.3	4.2	1.2	2.5	5.7
June	4.4	-2.1	6.8	11.2	2.6	2.3	3.5	2.6
2011-12								
September	0.5	-3.4	7.7	7.1	0.8	3.0	4.3	1.1
December	-5.3	-6.0	3.4	1.1	-0.2	1.2	3.5	-0.5
March	-8.7	-5.3	-2.1	-2.0	-1.5	-0.8	0.4	1.6
June	-8.5	-3.4	-1.9	-1.1	-2.6	-1.9	-1.3	3.3
2012-13								
September	-6.8	-1.0	-0.9	1.6	-2.1	-2.2	-1.5	3.0

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
2010-11								
September	-12.7	-39.9	4.7	0.5	68.7	4.1	27.8	1.7
December	12.7	217.4	9.4	-5.0	24.2	-4.6	6.2	3.4
March	-11.9	-54.9	-20.1	-9.8	-57.7	10.9	-1.1	-17.8
June	8.0	45.0	16.4	41.4	-77.1	-7.2	-33.7	16.2
2011-12								
September	-8.6	0.9	13.2	19.9	411.8	21.8	58.4	9.8
December	3.4	-77.1	5.7	-0.7	3.2	5.9	-39.2	-2.8
March	-3.0	252.2	-14.8	-26.5	14.0	-28.9	-8.1	-19.5
June	3.4	41.7	9.0	44.9	-22.7	-8.2	-17.3	10.1
2012-13								
September	-9.9	14.9	-0.5	12.1	10.5	19.2	113.0	1.0
SEASONALLY ADJUSTED								
2010-11								
September	-7.7	-14.3	-2.3	-9.6	-6.5	-3.6	-19.8	-2.8
December	0.8	282.1	1.2	1.1	41.6	-11.5	27.6	-0.7
March	-2.2	-59.5	-2.5	12.2	-42.3	35.1	5.1	-1.8
June	1.6	3.7	10.7	18.4	-43.5	-10.8	-15.0	5.7
2011-12								
September	-1.5	32.9	5.3	12.1	11.3	12.6	-1.2	5.3
December	-8.0	-50.3	-2.0	3.5	26.0	0.5	-29.7	-6.5
March	7.7	70.3	4.6	-12.0	64.8	-14.0	0.2	-3.8
June	-3.8	7.8	2.5	24.1	-4.2	-12.9	14.6	-0.3
2012-13								
September	-1.4	44.2	-7.4	6.1	-48.4	8.3	21.0	-2.9
TREND								
2010-11								
September	-1.1	4.1	-1.9	-5.8	6.3	-0.9	-3.7	-0.8
December	-2.4	10.2	-0.8	-0.5	-3.5	2.0	4.5	-1.1
March	-0.7	22.4	2.9	11.7	-21.4	5.9	4.9	1.4
June	-0.8	9.3	4.9	16.6	-33.7	7.8	-4.5	2.9
2011-12								
September	-2.0	-3.5	4.4	9.0	-13.1	3.7	-15.0	0.8
December	-1.6	-7.0	3.3	2.2	46.4	-3.9	-15.7	-2.1
March	-0.8	8.6	1.0	2.6	23.1	-7.4	-3.4	-3.6
June	-0.3	24.0	0.0	6.6	-1.6	-8.5	8.7	-2.8
2012-13								
September	-0.4	24.4	-1.0	8.0	-15.2	-5.4	14.4	-1.7

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2010-11								
September	^ 279	^ 1 139	*21	^ 2 016	^ 811	1 106	718	*369
December	^ 246	^ 873	^ 66	^ 2 003	*932	1 244	855	^ 540
March	*192	^ 471	^ 98	^ 1 533	*399	1 029	^ 706	^ 418
June	*291	^ 686	^ 107	^ 1 692	^ 829	^ 889	612	^ 653
2011-12								
September	*154	^ 642	^ 92	^ 1 908	^ 918	1 076	^ 811	^ 583
December	*124	^ 808	**69	^ 1 641	^ 820	1 584	1 014	^ 480
March	**6	^ 433	*72	^ 1 127	^ 640	1 036	866	^ 322
June	** -86	^ 606	**35	^ 1 466	^ 503	1 112	661	^ 453
2012-13								
September	**23	^ 577	**43	^ 1 761	^ 633	1 098	788	^ 489
SEASONALLY ADJUSTED								
2010-11								
September	279	1 042	16	1 902	774	1 102	719	335
December	246	808	79	1 783	764	1 027	739	483
March	192	605	100	1 785	434	1 169	701	516
June	291	651	115	1 780	1 034	985	734	668
2011-12								
September	154	589	74	1 787	865	1 072	815	533
December	124	746	82	1 417	671	1 304	867	426
March	6	562	72	1 384	698	1 176	867	406
June	-86	572	38	1 560	631	1 235	790	457
2012-13								
September	23	531	34	1 626	591	1 095	795	450
TREND								
2010-11								
September	251	949	80	1 885	651	1 069	749	389
December	271	808	92	1 859	661	1 081	729	452
March	270	677	100	1 795	735	1 063	711	552
June	246	617	98	1 778	806	1 068	749	594
2011-12								
September	191	641	92	1 666	842	1 120	808	540
December	93	651	78	1 512	774	1 196	853	461
March	14	615	63	1 455	664	1 229	847	424
June	-26	567	48	1 507	630	1 190	818	434
2012-13								
September	-39	522	35	1 600	611	1 133	789	453

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

* estimate has a relative standard error of 25% to 50% and should be used with caution

** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

	Information media and telecom.	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2010-11								
September	**16	**28	^ 2 903	^ 927	*152	**7	^ 588	11 081
December	**1	*157	^ 3 197	*712	^ 315	^ 70	^ 499	11 710
March	*10	**47	3 089	^ 928	^ 101	^ 106	^ 566	9 692
June	*20	**24	2 821	^ 706	^ 110	^ 89	^ 404	9 931
2011-12								
September	*30	**83	3 135	^ 1 009	*99	^ 72	732	11 345
December	*42	^ 200	3 106	^ 999	*194	^ 107	^ 408	11 594
March	^ 43	**73	2 924	^ 443	*192	**1	^ 314	8 492
June	*73	^ 328	3 124	^ 1 029	**6	** -9	^ 339	9 639
2012-13								
September	^ 38	^ 473	3 303	^ 1 073	*110	** -21	^ 518	10 904
SEASONALLY ADJUSTED								
2010-11								
September	16	35	2 804	831	152	20	503	10 531
December	1	77	3 055	627	297	52	473	10 510
March	10	93	3 216	933	88	97	543	10 482
June	20	49	2 940	879	146	101	553	10 946
2011-12								
September	30	91	3 023	920	97	90	617	10 757
December	42	120	2 977	911	173	84	389	10 334
March	43	120	3 041	442	177	-6	307	9 294
June	73	354	3 251	1 206	44	1	459	10 586
2012-13								
September	38	480	3 186	987	108	1	432	10 375
TREND								
2010-11								
September	11	65	2 883	829	196	39	510	10 553
December	8	68	3 017	761	195	56	500	10 558
March	10	71	3 100	815	160	82	536	10 677
June	19	77	3 057	923	122	104	572	10 829
2011-12								
September	29	74	2 982	879	129	94	526	10 615
December	41	101	2 997	786	152	60	434	10 188
March	51	202	3 086	807	135	23	384	9 998
June	55	323	3 165	914	107	-1	394	10 125
2012-13								
September	53	390	3 222	1 055	77	-8	438	10 332
<p>^ estimate has a relative standard error of 10% to less than 25% and should be used with caution</p> <p>* estimate has a relative standard error of 25% to 50% and should be used with caution</p> <p>** estimate has a relative standard error greater than 50% and is considered too unreliable for general use</p> <p>(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry</p>								

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2010-11								
September	31.0	20.7	-66.8	2.3	103.6	16.6	1.0	-8.7
December	-11.8	-23.3	220.3	-0.7	14.9	12.5	19.0	46.6
March	-22.1	-46.1	47.2	-23.5	-57.2	-17.3	-17.4	-22.7
June	51.4	45.7	9.4	10.4	107.8	-13.6	-13.2	56.3
2011-12								
September	-47.0	-6.4	-14.1	12.8	10.7	21.1	32.5	-10.6
December	-19.7	25.8	-24.8	-14.0	-10.7	47.2	25.0	-17.8
March	-95.1	-46.4	4.0	-31.3	-21.9	-34.6	-14.6	-32.8
June	-1 524.8	40.1	-51.4	30.2	-21.5	7.3	-23.6	40.5
2012-13								
September	127.1	-4.8	21.8	20.1	25.9	-1.2	19.1	8.0
SEASONALLY ADJUSTED								
2010-11								
September	31.0	14.6	-74.9	-7.6	58.0	5.0	-15.2	-20.9
December	-11.8	-22.4	377.8	-6.3	-1.3	-6.8	2.7	44.3
March	-22.1	-25.1	27.4	0.1	-43.3	13.9	-5.1	7.0
June	51.4	7.6	14.8	-0.3	138.6	-15.8	4.7	29.4
2011-12								
September	-47.0	-9.6	-35.9	0.4	-16.4	8.9	11.1	-20.2
December	-19.7	26.7	11.2	-20.7	-22.3	21.6	6.4	-20.1
March	-95.1	-24.7	-12.5	-2.3	3.9	-9.8	0.0	-4.8
June	-1 524.8	1.8	-47.0	12.7	-9.6	5.0	-8.8	12.6
2012-13								
September	127.1	-7.2	-9.7	4.2	-6.4	-11.3	0.5	-1.6
TREND								
2010-11								
September	14.6	-7.7	6.2	2.3	-6.7	-0.5	-0.7	-7.6
December	8.1	-14.9	15.1	-1.3	1.6	1.1	-2.7	16.2
March	-0.4	-16.2	8.5	-3.5	11.2	-1.7	-2.5	22.2
June	-8.9	-8.9	-1.2	-1.0	9.6	0.5	5.4	7.6
2011-12								
September	-22.2	4.0	-6.8	-6.3	4.5	4.9	8.0	-9.0
December	-51.1	1.6	-15.2	-9.2	-8.1	6.8	5.5	-14.7
March	-85.3	-5.5	-19.1	-3.7	-14.2	2.7	-0.7	-8.1
June	-290.7	-7.8	-23.9	3.5	-5.2	-3.1	-3.5	2.4
2012-13								
September	-49.8	-7.9	-26.7	6.2	-2.9	-4.8	-3.4	4.3

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
2010-11								
September	19.1	-49.1	15.0	5.0	2.7	-87.6	47.2	13.9
December	-93.9	457.4	10.1	-23.2	107.9	936.4	-15.1	5.7
March	940.8	-70.3	-3.4	30.4	-67.9	52.6	13.5	-17.2
June	103.6	-49.0	-8.7	-24.0	8.8	-16.5	-28.6	2.5
2011-12								
September	45.4	251.3	11.2	43.0	-10.2	-18.7	81.2	14.2
December	42.3	139.4	-0.9	-1.0	96.1	47.7	-44.3	2.2
March	2.1	-63.4	-5.9	-55.7	-0.8	-99.1	-23.1	-26.8
June	70.7	348.8	6.8	132.3	-97.0	-1 008.6	7.9	13.5
2012-13								
September	-47.8	44.1	5.7	4.3	1 782.2	-135.9	52.9	13.1
SEASONALLY ADJUSTED								
2010-11								
September	19.1	-56.4	6.4	-20.7	-12.3	-70.7	-9.8	-1.0
December	-93.9	118.1	9.0	-24.6	95.6	163.4	-6.1	-0.2
March	940.8	21.4	5.3	48.8	-70.5	84.6	15.0	-0.3
June	103.6	-47.1	-8.6	-5.8	66.2	4.7	1.8	4.4
2011-12								
September	45.4	83.3	2.8	4.7	-33.6	-10.8	11.6	-1.7
December	42.3	32.5	-1.5	-1.1	79.2	-6.7	-37.0	-3.9
March	2.1	0.0	2.1	-51.5	2.4	-107.3	-21.2	-10.1
June	70.7	195.0	6.9	173.0	-75.0	112.2	49.7	13.9
2012-13								
September	-47.8	35.6	-2.0	-18.2	143.5	-17.9	-6.0	-2.0
TREND								
2010-11								
September	-3.5	5.7	8.0	-21.2	7.2	-35.4	-5.3	-1.2
December	-27.8	5.1	4.7	-8.2	-0.4	42.4	-1.9	0.0
March	26.8	4.4	2.8	7.2	-17.8	47.4	7.1	1.1
June	95.0	7.9	-1.4	13.2	-23.7	25.9	6.8	1.4
2011-12								
September	53.4	-3.3	-2.4	-4.8	5.3	-9.6	-8.0	-2.0
December	41.2	36.3	0.5	-10.6	17.5	-36.4	-17.6	-4.0
March	23.1	99.5	3.0	2.7	-10.9	-61.2	-11.5	-1.9
June	7.3	59.6	2.6	13.3	-20.7	-102.6	2.7	1.3
2012-13								
September	-3.7	21.0	1.8	15.4	-28.4	-1 156.6	11.1	2.0

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

BUSINESS GROSS OPERATING PROFITS(a), Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2010-11								
September	25 546	9 686	2 463	5 640	5 812	4 456	1 994	4 793
December	23 363	8 927	2 202	5 763	6 386	6 313	2 318	5 451
March	20 074	7 559	2 014	^ 4 365	4 976	4 033	1 921	4 577
June	24 878	8 199	2 614	5 345	5 482	4 504	1 743	5 656
2011-12								
September	27 259	8 125	3 154	6 427	6 681	4 522	2 282	5 356
December	24 009	8 106	2 468	6 352	6 475	7 080	2 645	5 817
March	18 662	6 258	2 532	^ 4 153	5 242	4 306	2 291	4 860
June	20 541	6 504	2 629	5 633	5 357	4 755	1 838	5 442
2012-13								
September	18 833	7 389	3 007	6 030	5 489	4 339	2 278	5 759
SEASONALLY ADJUSTED								
2010-11								
September	24 352	9 232	2 168	5 455	5 549	4 964	1 919	4 823
December	22 727	8 440	2 447	5 046	5 579	4 650	2 022	4 825
March	21 833	8 486	2 161	5 356	5 577	4 876	1 981	5 124
June	24 676	8 134	2 547	5 312	6 019	4 860	2 062	5 749
2011-12								
September	25 953	7 752	2 766	6 172	6 388	5 058	2 206	5 365
December	23 522	7 706	2 742	5 534	5 665	5 241	2 297	5 174
March	20 402	7 013	2 728	5 215	5 840	5 223	2 367	5 439
June	20 215	6 443	2 548	5 596	5 838	5 118	2 169	5 509
2012-13								
September	17 857	7 037	2 635	5 719	5 256	4 845	2 208	5 761
TREND								
2010-11								
September	24 086	9 240	2 288	5 701	5 306	4 754	1 989	4 586
December	23 519	8 685	2 293	5 316	5 509	4 791	1 986	4 920
March	23 838	8 344	2 357	5 206	5 788	4 815	1 999	5 273
June	24 859	8 119	2 510	5 572	5 989	4 905	2 082	5 437
2011-12								
September	24 933	7 887	2 688	5 728	6 067	5 073	2 199	5 435
December	23 514	7 460	2 763	5 618	5 989	5 197	2 293	5 330
March	21 389	7 064	2 692	5 480	5 800	5 196	2 292	5 370
June	19 538	6 796	2 627	5 486	5 634	5 082	2 244	5 545
2012-13								
September	18 196	6 688	2 591	5 642	5 511	4 939	2 195	5 718

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

(a) This is the sum of company and unincorporated gross operating profits.

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL								
2010-11								
September	4 544	*602	6 593	3 161	^ 964	939	1 484	78 678
December	5 102	^ 1 978	7 231	^ 2 833	^ 1 325	960	^ 1 450	81 603
March	4 502	^ 868	6 313	^ 2 843	*528	1 093	1 507	67 173
June	4 871	1 214	6 575	^ 3 413	**208	1 004	^ 1 028	76 735
2011-12								
September	4 464	^ 1 285	7 384	4 256	^ 599	1 188	1 720	84 703
December	4 629	*475	7 595	4 224	*710	1 288	1 008	82 881
March	4 492	*1 043	6 749	2 814	^ 781	841	^ 866	65 891
June	4 673	^ 1 702	7 294	4 466	^ 461	762	^ 795	72 853
2012-13								
September	4 184	^ 2 051	7 452	4 925	^ 612	898	1 490	74 736
SEASONALLY ADJUSTED								
2010-11								
September	4 758	587	6 400	2 832	785	919	1 221	75 964
December	4 779	2 183	6 693	2 649	1 194	848	1 388	75 470
March	4 681	946	6 763	3 203	605	1 172	1 505	74 268
June	4 764	933	6 865	3 566	438	1 060	1 371	78 356
2011-12								
September	4 704	1 265	7 155	3 933	422	1 170	1 425	81 733
December	4 341	704	7 026	4 028	583	1 169	957	76 688
March	4 674	1 114	7 275	3 185	853	927	876	73 132
June	4 527	1 426	7 593	4 609	692	813	1 111	74 208
2012-13								
September	4 429	2 027	7 207	4 596	442	880	1 221	72 121
TREND								
2010-11								
September	4 887	709	6 491	2 898	928	925	1 340	76 488
December	4 765	778	6 597	2 819	902	960	1 367	75 745
March	4 732	939	6 785	3 116	716	1 039	1 445	76 804
June	4 704	1 026	6 923	3 606	490	1 135	1 441	78 891
2011-12								
September	4 618	990	7 017	3 802	449	1 163	1 265	79 240
December	4 556	953	7 166	3 775	620	1 087	1 057	77 374
March	4 531	1 128	7 297	3 873	712	975	985	74 793
June	4 522	1 471	7 376	4 183	674	871	1 048	73 107
2012-13								
September	4 501	1 819	7 391	4 585	558	817	1 186	72 250

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

* estimate has a relative standard error of 25% to 50% and should be used with caution

** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

(a) This is the sum of company and unincorporated gross operating profits.

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
ORIGINAL								
2010-11								
September	3.8	-0.9	4.6	-18.7	32.0	5.1	10.8	19.2
December	-8.5	-7.8	-10.6	2.2	9.9	41.7	16.2	13.7
March	-14.1	-15.3	-8.5	-24.3	-22.1	-36.1	-17.1	-16.0
June	23.9	8.5	29.8	22.5	10.2	11.7	-9.2	23.6
2011-12								
September	9.6	-0.9	20.7	20.2	21.9	0.4	30.9	-5.3
December	-11.9	-0.2	-21.8	-1.2	-3.1	56.6	15.9	8.6
March	-22.3	-22.8	2.6	-34.6	-19.0	-39.2	-13.4	-16.4
June	10.1	3.9	3.9	35.6	2.2	10.4	-19.8	12.0
2012-13								
September	-8.3	13.6	14.4	7.1	2.5	-8.7	23.9	5.8
SEASONALLY ADJUSTED								
2010-11								
September	-1.1	-4.8	-5.1	-20.6	13.2	7.9	-9.9	17.2
December	-6.7	-8.6	12.9	-7.5	0.5	-6.3	5.4	0.1
March	-3.9	0.6	-11.7	6.1	0.0	4.9	-2.1	6.2
June	13.0	-4.2	17.8	-0.8	7.9	-0.3	4.1	12.2
2011-12								
September	5.2	-4.7	8.6	16.2	6.1	4.1	7.0	-6.7
December	-9.4	-0.6	-0.8	-10.3	-11.3	3.6	4.1	-3.6
March	-13.3	-9.0	-0.5	-5.8	3.1	-0.3	3.0	5.1
June	-0.9	-8.1	-6.6	7.3	0.0	-2.0	-8.4	1.3
2012-13								
September	-11.7	9.2	3.4	2.2	-10.0	-5.3	1.8	4.6
TREND								
2010-11								
September	0.3	-5.1	0.2	-3.8	-1.4	0.8	-1.3	4.4
December	-2.4	-6.0	0.2	-6.7	3.8	0.8	-0.1	7.3
March	1.4	-3.9	2.8	-2.1	5.1	0.5	0.6	7.2
June	4.3	-2.7	6.5	7.0	3.5	1.9	4.2	3.1
2011-12								
September	0.3	-2.9	7.1	2.8	1.3	3.4	5.6	0.0
December	-5.7	-5.4	2.8	-1.9	-1.3	2.4	4.3	-1.9
March	-9.0	-5.3	-2.6	-2.5	-3.2	0.0	0.0	0.8
June	-8.7	-3.8	-2.4	0.1	-2.9	-2.2	-2.1	3.3
2012-13								
September	-6.9	-1.6	-1.4	2.8	-2.2	-2.8	-2.2	3.1

(a) This is the sum of the company and unincorporated gross operating profits.

BUSINESS GROSS OPERATING PROFITS(a), Current prices - Percentage change from previous quarter *continued*

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
ORIGINAL								
2010-11								
September	-12.6	-40.4	9.0	1.8	53.2	-1.1	34.9	3.3
December	12.3	228.6	9.7	-10.4	37.4	2.2	-2.3	3.7
March	-11.8	-56.1	-12.7	0.3	-60.1	13.9	3.9	-17.7
June	8.2	39.9	4.1	20.0	-60.6	-8.1	-31.8	14.2
2011-12								
September	-8.4	5.8	12.3	24.7	188.2	18.3	67.4	10.4
December	3.7	-63.0	2.9	-0.7	18.6	8.5	-41.4	-2.2
March	-3.0	119.6	-11.1	-33.4	10.0	-34.7	-14.1	-20.5
June	4.0	63.2	8.1	58.7	-41.0	-9.4	-8.2	10.6
2012-13								
September	-10.5	20.5	2.2	10.3	33.0	17.8	87.4	2.6
SEASONALLY ADJUSTED								
2010-11								
September	-7.6	-19.0	1.3	-13.2	-7.7	-8.1	-15.9	-2.6
December	0.4	272.2	4.6	-6.5	52.0	-7.7	13.7	-0.6
March	-2.1	-56.7	1.1	20.9	-49.3	38.1	8.4	-1.6
June	1.8	-1.3	1.5	11.4	-27.6	-9.5	-8.9	5.5
2011-12								
September	-1.3	35.6	4.2	10.3	-3.7	10.3	4.0	4.3
December	-7.7	-44.4	-1.8	2.4	38.2	-0.1	-32.8	-6.2
March	7.7	58.3	3.6	-20.9	46.3	-20.7	-8.5	-4.6
June	-3.1	28.0	4.4	44.7	-18.9	-12.3	26.9	1.5
2012-13								
September	-2.2	42.1	-5.1	-0.3	-36.1	8.3	9.9	-2.8
TREND								
2010-11								
September	-1.1	4.2	2.2	-10.8	6.5	-3.1	-4.3	-0.8
December	-2.5	9.7	1.6	-2.7	-2.9	3.8	2.1	-1.0
March	-0.7	20.8	2.8	10.5	-20.6	8.3	5.7	1.4
June	-0.6	9.2	2.0	15.7	-31.5	9.2	-0.3	2.7
2011-12								
September	-1.8	-3.5	1.4	5.4	-8.5	2.4	-12.2	0.4
December	-1.3	-3.7	2.1	-0.7	38.1	-6.5	-16.5	-2.4
March	-0.6	18.3	1.8	2.6	14.8	-10.3	-6.7	-3.3
June	-0.2	30.4	1.1	8.0	-5.2	-10.7	6.4	-2.3
2012-13								
September	-0.5	23.7	0.2	9.6	-17.3	-6.2	13.2	-1.2

(a) This is the sum of the company and unincorporated gross operating profits.

(b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
2010-11									
September	4 366	13 220	866	10 708	7 222	8 610	4 369	5 426	2 967
December	4 627	13 701	877	11 443	7 332	9 014	4 597	5 587	2 756
March	4 885	12 991	898	10 792	7 216	8 408	4 485	5 417	2 830
June	5 262	13 753	948	11 782	7 545	8 843	4 653	5 778	2 767
2011-12									
September	5 650	14 158	1 000	12 342	7 860	8 712	4 759	5 964	2 927
December	5 942	14 168	1 010	13 028	8 114	9 271	4 906	6 227	2 987
March	6 167	13 535	999	12 443	8 160	8 729	4 636	6 033	2 826
June	6 332	13 847	1 031	13 201	8 623	8 821	4 654	6 623	3 128
2012-13									
September	6 495	14 037	1 073	13 123	8 458	8 948	4 819	6 435	2 830
SEASONALLY ADJUSTED									
2010-11									
September	4 363	13 016	857	10 730	7 229	8 703	4 437	5 411	2 944
December	4 647	13 364	869	11 001	7 229	8 615	4 471	5 457	2 759
March	4 874	13 505	912	11 288	7 327	8 657	4 491	5 580	2 855
June	5 253	13 787	956	11 719	7 534	8 907	4 716	5 756	2 758
2011-12									
September	5 652	13 946	986	12 367	7 860	8 803	4 820	5 955	2 906
December	5 962	13 817	1 002	12 517	8 004	8 860	4 774	6 088	2 994
March	6 156	14 072	1 012	13 026	8 288	8 995	4 649	6 214	2 851
June	6 322	13 876	1 040	13 130	8 613	8 876	4 716	6 590	3 118
2012-13									
September	6 503	13 832	1 057	13 140	8 454	9 043	4 874	6 432	2 809
TREND									
2010-11									
September	4 396	13 122	845	10 690	7 162	8 622	4 413	5 433	2 842
December	4 618	13 295	876	10 991	7 237	8 662	4 465	5 467	2 836
March	4 907	13 552	914	11 343	7 363	8 724	4 559	5 587	2 803
June	5 264	13 756	952	11 769	7 552	8 790	4 689	5 758	2 827
2011-12									
September	5 629	13 881	983	12 231	7 793	8 860	4 773	5 921	2 878
December	5 939	13 949	1 002	12 647	8 067	8 888	4 754	6 106	2 939
March	6 153	13 944	1 018	12 917	8 298	8 916	4 716	6 284	2 970
June	6 333	13 914	1 037	13 099	8 469	8 960	4 740	6 433	2 954
2012-13									
September	6 499	13 865	1 055	13 234	8 578	8 999	4 807	6 540	2 920

	<i>Financial and insurance services</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Education and Training</i>	<i>Health Care and Social Assistance</i>	<i>Arts and recreation services</i>	<i>Other services</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
2010-11									
September	8 117	2 450	13 193	7 190	3 455	7 799	1 115	3 625	104 697
December	8 538	2 516	14 077	7 297	3 734	8 164	1 129	3 596	108 986
March	8 013	2 313	13 677	7 163	3 188	7 949	1 112	3 503	104 840
June	7 993	2 486	14 583	7 477	3 510	8 753	1 119	3 732	110 984
2011-12									
September	8 433	2 577	14 399	7 332	3 468	8 662	1 104	3 652	112 997
December	8 513	2 615	14 877	7 415	3 629	8 719	1 165	3 782	116 368
March	8 490	2 301	14 403	7 066	3 300	8 516	1 101	3 862	112 565
June	7 722	2 572	15 232	7 790	3 627	9 266	1 174	3 945	117 588
2012-13									
September	7 715	2 469	15 269	7 712	3 667	8 991	1 211	3 834	117 087
SEASONALLY ADJUSTED									
2010-11									
September	8 109	2 423	13 189	7 152	3 462	7 802	1 116	3 591	104 534
December	8 334	2 404	13 865	7 254	3 509	8 053	1 112	3 569	106 512
March	8 088	2 447	14 186	7 376	3 448	8 224	1 128	3 595	107 980
June	8 139	2 492	14 303	7 341	3 463	8 582	1 120	3 695	110 520
2011-12									
September	8 413	2 549	14 382	7 300	3 473	8 663	1 105	3 625	112 806
December	8 313	2 501	14 655	7 364	3 413	8 603	1 147	3 755	113 768
March	8 548	2 432	14 929	7 285	3 574	8 813	1 115	3 958	115 916
June	7 874	2 578	14 955	7 639	3 576	9 081	1 177	3 904	117 065
2012-13									
September	7 680	2 439	15 251	7 689	3 670	8 986	1 211	3 812	116 882
TREND									
2010-11									
September	8 174	2 434	13 238	7 151	3 495	7 766	1 108	3 550	104 438
December	8 203	2 420	13 773	7 280	3 485	8 030	1 119	3 589	106 347
March	8 179	2 448	14 147	7 335	3 469	8 301	1 119	3 614	108 364
June	8 204	2 499	14 316	7 350	3 455	8 503	1 120	3 632	110 436
2011-12									
September	8 328	2 512	14 456	7 317	3 449	8 616	1 119	3 689	112 436
December	8 426	2 506	14 645	7 317	3 473	8 709	1 123	3 788	114 276
March	8 289	2 496	14 851	7 409	3 528	8 826	1 143	3 870	115 631
June	8 019	2 493	15 039	7 547	3 596	8 964	1 170	3 897	116 666
2012-13									
September	7 736	2 489	15 209	7 699	3 663	9 073	1 196	3 870	117 433

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	%	%	%	%	%	%	%	%	%
ORIGINAL									
2010-11									
September	2.7	0.9	7.7	2.8	2.6	1.2	1.7	-0.4	6.9
December	6.0	3.6	1.2	6.9	1.5	4.7	5.2	3.0	-7.1
March	5.6	-5.2	2.4	-5.7	-1.6	-6.7	-2.4	-3.0	2.7
June	7.7	5.9	5.7	9.2	4.6	5.2	3.8	6.7	-2.2
2011-12									
September	7.4	2.9	5.4	4.8	4.2	-1.5	2.3	3.2	5.8
December	5.2	0.1	1.0	5.6	3.2	6.4	3.1	4.4	2.1
March	3.8	-4.5	-1.1	-4.5	0.6	-5.8	-5.5	-3.1	-5.4
June	2.7	2.3	3.3	6.1	5.7	1.1	0.4	9.8	10.7
2012-13									
September	2.6	1.4	4.0	-0.6	-1.9	1.4	3.5	-2.8	-9.5
SEASONALLY ADJUSTED									
2010-11									
September	2.8	-0.2	6.1	3.5	2.9	1.8	2.0	-0.2	6.3
December	6.5	2.7	1.3	2.5	0.0	-1.0	0.8	0.8	-6.3
March	4.9	1.1	5.0	2.6	1.4	0.5	0.4	2.2	3.5
June	7.8	2.1	4.8	3.8	2.8	2.9	5.0	3.2	-3.4
2011-12									
September	7.6	1.2	3.2	5.5	4.3	-1.2	2.2	3.5	5.4
December	5.5	-0.9	1.6	1.2	1.8	0.6	-1.0	2.2	3.0
March	3.3	1.8	1.1	4.1	3.5	1.5	-2.6	2.1	-4.8
June	2.7	-1.4	2.7	0.8	3.9	-1.3	1.4	6.0	9.4
2012-13									
September	2.9	-0.3	1.6	0.1	-1.9	1.9	3.4	-2.4	-9.9
TREND									
2010-11									
September	4.0	0.8	2.6	3.2	1.0	0.4	1.3	0.3	1.6
December	5.1	1.3	3.6	2.8	1.0	0.5	1.2	0.6	-0.2
March	6.3	1.9	4.4	3.2	1.7	0.7	2.1	2.2	-1.2
June	7.3	1.5	4.1	3.8	2.6	0.8	2.9	3.1	0.9
2011-12									
September	6.9	0.9	3.2	3.9	3.2	0.8	1.8	2.8	1.8
December	5.5	0.5	2.0	3.4	3.5	0.3	-0.4	3.1	2.1
March	3.6	0.0	1.6	2.1	2.9	0.3	-0.8	2.9	1.1
June	2.9	-0.2	1.8	1.4	2.1	0.5	0.5	2.4	-0.6
2012-13									
September	2.6	-0.4	1.7	1.0	1.3	0.4	1.4	1.7	-1.1

	<i>Financial and insurance services</i>	<i>Rental, hiring and real estate services</i>	<i>Professional, scientific and technical services</i>	<i>Administrative and support services</i>	<i>Education and Training</i>	<i>Health Care and Social Assistance</i>	<i>Arts and recreation services</i>	<i>Other services</i>	<i>Total</i>
	%	%	%	%	%	%	%	%	%
ORIGINAL									
2010-11									
September	1.1	-0.6	2.8	1.0	-1.9	2.4	1.6	2.4	1.8
December	5.2	2.7	6.7	1.5	8.1	4.7	1.3	-0.8	4.1
March	-6.1	-8.1	-2.8	-1.8	-14.6	-2.6	-1.5	-2.6	-3.8
June	-0.2	7.5	6.6	4.4	10.1	10.1	0.6	6.5	5.9
2011-12									
September	5.5	3.7	-1.3	-1.9	-1.2	-1.0	-1.4	-2.2	1.8
December	0.9	1.5	3.3	1.1	4.6	0.7	5.6	3.6	3.0
March	-0.3	-12.0	-3.2	-4.7	-9.1	-2.3	-5.5	2.1	-3.3
June	-9.0	11.8	5.8	10.2	9.9	8.8	6.7	2.2	4.5
2012-13									
September	-0.1	-4.0	0.2	-1.0	1.1	-3.0	3.1	-2.8	-0.4
SEASONALLY ADJUSTED									
2010-11									
September	-0.3	-2.1	4.9	2.1	-0.5	4.3	1.7	2.3	2.2
December	2.8	-0.8	5.1	1.4	1.4	3.2	-0.4	-0.6	1.9
March	-3.0	1.8	2.3	1.7	-1.7	2.1	1.4	0.7	1.4
June	0.6	1.8	0.8	-0.5	0.4	4.4	-0.6	2.8	2.4
2011-12									
September	3.4	2.3	0.6	-0.6	0.3	0.9	-1.4	-1.9	2.1
December	-1.2	-1.9	1.9	0.9	-1.7	-0.7	3.8	3.6	0.9
March	2.8	-2.7	1.9	-1.1	4.7	2.4	-2.8	5.4	1.9
June	-7.9	6.0	0.2	4.9	0.0	3.0	5.5	-1.4	1.0
2012-13									
September	-2.5	-5.4	2.0	0.7	2.6	-1.0	2.9	-2.3	-0.2
TREND									
2010-11									
September	1.8	-0.8	4.9	2.8	0.5	3.0	0.9	0.4	2.0
December	0.4	-0.6	4.0	1.8	-0.3	3.4	1.0	1.1	1.8
March	-0.3	1.1	2.7	0.8	-0.5	3.4	0.0	0.7	1.9
June	0.3	2.1	1.2	0.2	-0.4	2.4	0.0	0.5	1.9
2011-12									
September	1.5	0.5	1.0	-0.4	-0.2	1.3	0.0	1.6	1.8
December	1.2	-0.3	1.3	0.0	0.7	1.1	0.3	2.7	1.6
March	-1.6	-0.4	1.4	1.3	1.6	1.4	1.7	2.2	1.2
June	-3.3	-0.2	1.3	1.9	1.9	1.6	2.4	0.7	0.9
2012-13									
September	-3.5	-0.1	1.1	2.0	1.8	1.2	2.2	-0.7	0.7

	<i>New South Wales</i>	<i>Victoria</i>	<i>Queensland</i>	<i>South Australia</i>	<i>Western Australia</i>	<i>Tasmania</i>	<i>Northern Territory</i>	<i>Australian Capital Territory</i>	<i>Total</i>
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
ORIGINAL									
2010-11									
September	35 044	26 799	19 145	6 209	13 131	^ 1 721	^ 929	^ 1 720	104 697
December	36 482	27 669	19 968	6 400	14 084	1 772	947	1 665	108 986
March	34 958	26 588	18 904	6 186	13 921	1 748	877	1 657	104 840
June	36 877	28 042	20 236	6 280	14 952	1 817	983	1 797	110 984
2011-12									
September	37 345	28 325	20 788	6 562	15 320	1 781	1 056	1 820	112 997
December	37 962	29 251	21 851	6 635	15 911	1 849	1 058	1 852	116 368
March	36 893	27 865	21 071	6 576	15 660	1 760	918	1 821	112 565
June	38 105	28 705	21 877	7 070	17 080	1 796	1 084	1 872	117 588
2012-13									
September	37 260	28 573	22 101	7 071	17 410	1 720	1 124	1 829	117 087
SEASONALLY ADJUSTED									
2010-11									
September	35 102	26 790	19 045	6 215	13 109	1 747	899	1 700	104 534
December	35 673	26 873	19 518	6 278	13 791	1 733	924	1 667	106 512
March	36 060	27 476	19 694	6 290	14 355	1 777	950	1 712	107 980
June	36 523	27 982	20 002	6 294	14 849	1 798	966	1 758	110 520
2011-12									
September	37 421	28 303	20 692	6 563	15 284	1 810	1 021	1 799	112 806
December	37 117	28 431	21 340	6 509	15 588	1 810	1 032	1 855	113 768
March	38 039	28 773	21 938	6 693	16 140	1 788	996	1 879	115 916
June	37 752	28 653	21 652	7 084	16 970	1 776	1 063	1 832	117 065
2012-13									
September	37 335	28 544	21 994	7 068	17 365	1 751	1 087	1 811	116 882
TREND									
2010-11									
September	35 072	26 488	19 133	6 214	13 144	1 751	920	1 687	104 438
December	35 603	27 026	19 416	6 254	13 732	1 748	923	1 685	106 347
March	36 139	27 506	19 703	6 295	14 351	1 770	944	1 710	108 364
June	36 630	27 912	20 107	6 365	14 839	1 796	981	1 753	110 436
2011-12									
September	37 108	28 288	20 707	6 446	15 230	1 810	1 006	1 809	112 436
December	37 529	28 530	21 323	6 580	15 666	1 806	1 018	1 850	114 276
March	37 700	28 637	21 683	6 759	16 219	1 791	1 029	1 858	115 631
June	37 694	28 660	21 858	6 952	16 828	1 773	1 050	1 843	116 666
2012-13									
September	37 603	28 627	21 962	7 143	17 438	1 754	1 080	1 817	117 433

^ estimate has a relative standard error of 10% to less than 25% and should be used with caution

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(a)	Northern Territory(a)	Australian Capital Territory(a)	Total
	%	%	%	%	%	%	%	%	%
ORIGINAL									
2010-11									
September	0.8	4.1	0.1	1.4	4.0	-3.1	-3.1	-0.4	1.8
December	4.1	3.2	4.3	3.1	7.3	2.9	1.9	-3.2	4.1
March	-4.2	-3.9	-5.3	-3.3	-1.2	-1.3	-7.3	-0.5	-3.8
June	5.5	5.5	7.0	1.5	7.4	3.9	12.1	8.5	5.9
2011-12									
September	1.3	1.0	2.7	4.5	2.5	-2.0	7.4	1.3	1.8
December	1.7	3.3	5.1	1.1	3.9	3.8	0.1	1.8	3.0
March	-2.8	-4.7	-3.6	-0.9	-1.6	-4.8	-13.2	-1.6	-3.3
June	3.3	3.0	3.8	7.5	9.1	2.0	18.1	2.8	4.5
2012-13									
September	-2.2	-0.5	1.0	0.0	1.9	-4.2	3.7	-2.3	-0.4
SEASONALLY ADJUSTED									
2010-11									
September	1.9	4.4	0.8	1.2	4.6	-0.8	-4.7	0.8	2.2
December	1.6	0.3	2.5	1.0	5.2	-0.8	2.8	-1.9	1.9
March	1.1	2.2	0.9	0.2	4.1	2.5	2.8	2.7	1.4
June	1.3	1.8	1.6	0.1	3.4	1.2	1.7	2.7	2.4
2011-12									
September	2.5	1.1	3.5	4.3	2.9	0.7	5.7	2.3	2.1
December	-0.8	0.5	3.1	-0.8	2.0	0.0	1.1	3.1	0.9
March	2.5	1.2	2.8	2.8	3.5	-1.2	-3.5	1.3	1.9
June	-0.8	-0.4	-1.3	5.8	5.1	-0.7	6.8	-2.5	1.0
2012-13									
September	-1.1	-0.4	1.6	-0.2	2.3	-1.4	2.2	-1.1	-0.2
TREND									
2010-11									
September	1.8	2.4	1.8	1.4	3.7	-0.7	0.0	-0.9	2.0
December	1.5	2.0	1.5	0.6	4.5	-0.1	0.3	-0.2	1.8
March	1.5	1.8	1.5	0.7	4.5	1.2	2.3	1.5	1.9
June	1.4	1.5	2.0	1.1	3.4	1.5	4.0	2.5	1.9
2011-12									
September	1.3	1.3	3.0	1.3	2.6	0.8	2.5	3.2	1.8
December	1.1	0.9	3.0	2.1	2.9	-0.2	1.2	2.2	1.6
March	0.5	0.4	1.7	2.7	3.5	-0.8	1.1	0.4	1.2
June	0.0	0.1	0.8	2.9	3.8	-1.0	2.1	-0.8	0.9
2012-13									
September	-0.2	-0.1	0.5	2.7	3.6	-1.1	2.8	-1.4	0.7

(a) The relative standard errors on movement estimates for these states are significantly higher than those of the larger states, and the quarterly movement estimates should be used with caution.

SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
2010-11								
September	11.63	7.00	12.29	5.64	13.21	9.28	3.96	4.95
December	10.52	6.86	11.20	5.64	13.23	9.79	4.10	5.07
March	9.26	6.67	11.79	5.24	13.08	9.32	3.94	4.96
June	10.23	6.79	12.96	5.45	13.14	9.25	3.86	5.06
2011-12								
September	10.20	6.76	13.28	5.12	13.15	9.58	4.00	4.93
December	9.59	6.71	12.41	5.04	13.14	10.00	4.04	4.94
March	7.84	6.43	12.42	4.61	12.46	9.38	3.99	4.79
June	8.30	6.53	13.14	5.03	12.66	9.59	3.91	4.62
2012-13								
September	7.86	6.59	14.92	4.90	12.94	9.45	3.98	4.81

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.

SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original *continued*

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
2010-11							
September	5.89	1.07	6.66	2.81	2.29	4.98	3.16
December	6.61	1.10	6.47	2.85	2.40	5.27	3.17
March	6.14	0.97	6.65	2.67	2.31	5.39	3.11
June	6.67	1.03	6.54	2.82	2.20	5.41	3.13
2011-12							
September	6.19	0.97	6.47	2.94	2.24	5.74	3.30
December	6.19	1.03	6.48	2.93	2.37	5.76	3.30
March	6.10	0.85	7.01	2.79	2.41	5.43	3.18
June	5.74	1.01	6.46	2.97	2.25	5.27	3.05
2012-13							
September	6.09	1.00	6.82	2.89	2.35	5.10	3.15

(a) Sales refer to Sales of goods and services.

(b) Ratio is calculated by dividing Sales by Wages and salaries.

(c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
2010-11								
September	0.50	0.10	0.23	0.09	0.06	0.06	0.12	0.18
December	0.48	0.10	0.22	0.09	0.07	0.07	0.12	0.19
March	0.44	0.09	0.19	0.08	0.05	0.05	0.11	0.17
June	0.46	0.09	0.21	0.08	0.06	0.06	0.10	0.19
2011-12								
September	0.47	0.08	0.24	0.10	0.06	0.05	0.12	0.18
December	0.42	0.09	0.20	0.10	0.06	0.08	0.13	0.19
March	0.39	0.07	0.20	0.07	0.05	0.05	0.12	0.17
June	0.39	0.07	0.19	0.08	0.05	0.06	0.10	0.18
2012-13								
September	0.37	0.08	0.19	0.09	0.05	0.05	0.12	0.19

(a) Sales refers to Sales of goods and services.

(b) Ratio is calculated by dividing Business gross operating profits by Sales.

BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

continued

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
2010-11							
September	0.26	0.07	0.40	0.09	0.06	0.17	0.13
December	0.28	0.21	0.44	0.07	0.08	0.16	0.13
March	0.26	0.11	0.41	0.08	0.03	0.18	0.14
June	0.26	0.15	0.40	0.08	0.01	0.17	0.09
2011-12							
September	0.25	0.16	0.44	0.10	0.04	0.19	0.14
December	0.25	0.05	0.45	0.10	0.04	0.19	0.08
March	0.26	0.14	0.42	0.07	0.05	0.14	0.07
June	0.26	0.22	0.44	0.10	0.03	0.12	0.07
2012-13							
September	0.24	0.27	0.44	0.11	0.03	0.15	0.12

(a) Sales refers to Sales of goods and services.

(c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

(b) Ratio is calculated by dividing Business gross operating profits by Sales.

INVENTORIES/SALES RATIO(a)(b), Current prices - Original

	<i>Mining</i>	<i>Manufacturing</i>	<i>Electricity, gas, water and waste services</i>	<i>Wholesale trade</i>	<i>Retail trade</i>	<i>Accommodation and food services</i>
2010-11						
September	0.24	0.52	0.06	0.48	0.41	0.09
December	0.21	0.51	0.06	0.48	0.37	0.09
March	0.26	0.57	0.08	0.50	0.41	0.09
June	0.25	0.54	0.07	0.47	0.40	0.09
2011-12						
September	0.24	0.52	0.06	0.46	0.40	0.08
December	0.25	0.51	0.06	0.46	0.36	0.08
March	0.31	0.57	0.06	0.48	0.40	0.07
June	0.31	0.53	0.06	0.45	0.38	0.07
2012-13						
September	0.33	0.52	0.05	0.45	0.39	0.06

(a) Sales refers to Sales of goods and services.

(b) Ratio is calculated by dividing Inventories by Sales.

WHAT IF...? REVISIONS TO TREND ESTIMATES

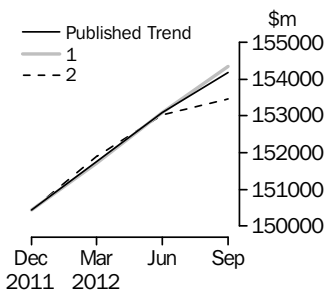
EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

TREND REVISIONS

The most recent seasonally adjusted and trend estimates are likely to be revised when original estimates for subsequent quarters become available. To assess reliability of the trend estimate at the current end, the 'what-if' chart presents trend estimates under different scenarios for the next quarter. The approximate effect of two possible scenarios on the current and previous trend estimates for total company gross operating profits and total inventories are presented below.

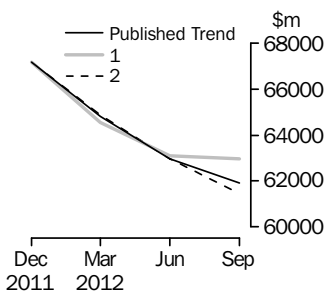
1. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are higher than the current quarter's estimate by the percentage shown.
2. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are lower than the current quarter's estimate by the percentage shown.

INVENTORIES (CHAIN VOLUME MEASURES)



	Trend as published		WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:			
	\$m	%	rises by 1.0% on this quarter (1)		falls by 1.0% on this quarter (2)	
	\$m	%	\$m	%	\$m	%
2011						
December	150 437	0.8	150 437	0.8	150 437	0.8
2012						
March	151 759	0.9	151 718	0.9	151 900	1.0
June	153 078	0.9	153 080	0.9	153 019	0.7
September	154 181	0.7	154 342	0.8	153 465	0.3

COMPANY GROSS OPERATING PROFITS (CURRENT PRICES)



	Trend as published		WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:			
	\$m	%	rises by 4.4% on this quarter (1)		falls by 4.4% on this quarter (2)	
	\$m	%	\$m	%	\$m	%
2011						
December	67 186	-2.1	67 186	-2.1	67 186	-2.1
2012						
March	64 795	-3.6	64 563	-3.9	64 883	-3.4
June	62 982	-2.8	63 088	-2.3	62 977	-2.9
September	61 917	-1.7	62 980	-0.2	61 445	-2.4

EXPLANATORY NOTES

INTRODUCTION

1 This publication contains estimates of sales of goods and services, wages and salaries (from the December quarter 2001 issue), company profits, and the book value of inventories for selected industries in Australia. The series have been compiled from data collected by the Australian Bureau of Statistics (ABS) in its Quarterly Business Indicators Survey. The survey, which was fully implemented in the March quarter 2001, collects data from private sector businesses.

SCOPE AND COVERAGE

2 The Quarterly Business Indicators Survey, like most ABS economic collections, takes its frame from Employing and Non-Employing Units on the ABS Business Register which is primarily based on ABN registrations to the Australian Business Register, which is managed by the Australian Taxation Office (ATO). The frame is updated quarterly to take account of new businesses and changes in the characteristics of businesses, such as industry and size.

3 Businesses are removed from the frame when their ABN has been cancelled by the ATO. This may occur when the business requests for its ABN to be cancelled or otherwise does not remit either Income Tax Withholding, or Goods and Services Tax, for the previous five quarters.

4 The statistics in this publication exclude micro non-employed businesses. Though there are a substantial number of these businesses, it is expected that they would not contribute significantly to the estimates, although the impact would vary from industry to industry.

5 Inventories data are not collected from businesses with fewer than 20 employees, as smaller businesses generally have difficulty in providing accurate quarterly information on the level of their inventories. Estimates for these businesses are derived by applying sales information to an estimated inventories to sales ratio.

6 Profits data are not collected from employing businesses with less than 20 employees. Estimates for these businesses are derived by applying sales information to an estimated profits to sales ratio.

7 The industries and the data items collected, classified according to the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), included in this publication are:

EXPLANATORY NOTES *continued*

SCOPE AND COVERAGE

continued

<i>Industries</i>	<i>Sales of goods and services</i>	<i>Wages and salaries</i>	<i>Profits</i>	<i>Inventories</i>
Mining (Division B)	Y	Y	Y	Y
Manufacturing (Division C)	Y	Y	Y	Y
Electricity, Gas, Water and Waste Services (Division D)				
Electricity Supply (26)	Y	Y	Y	Y
Gas Supply (27)	Y	Y	Y	Y
Water Supply, Sewerage and Drainage Services (28)	Y	Y	Y	N
Waste Collection, Treatment and Disposal Services (29)	Y	Y	Y	N
Construction (Division E)	Y	Y	Y	N
Wholesale Trade (Division F)	Y	Y	Y	Y
Retail Trade (Division G)	Y	Y	Y	Y
Accommodation and Foods Services (Division H)	Y	Y	Y	Y
Transport, Postal and Warehousing (Division I)	Y	Y	Y	N
Information Media and Telecommunications (Division J)	Y	Y	Y	N
Finance and Insurance Services (Div. K)				
Depository Financial Intermediation (622)	N	Y	N	N
Non-Depository Financing (623)	Y	Y	Y	N
Financial Asset Investing (624)	Y	Y	Y	N
Insurance and Super. Funds (63)	N	Y	N	N
Auxiliary Finance and Insurance Services (64)	Y	Y	Y	N
Rental, Hiring and Real Estate Services (Division L)	Y	Y	Y	N
Professional, Scientific and Technical Services (Division M)	Y	Y	Y	N
Administrative and Support Services (Division N)	Y	Y	Y	N
Education and Training (Division P)	N	Y	N	N
Health Care and Social Assistance (Division Q)	N	Y	N	N
Arts and Recreational Services (Division R)	Y	Y	Y	N
Other Services (Division S)	Y	Y	Y	N

STATISTICAL UNIT

8 In the Quarterly Business Indicators Survey the statistical unit used to represent businesses, and for which statistics are reported, is the Australian Business Number (ABN) unit, in most cases. The ABN unit is the business unit which has registered for an ABN, and thus appears on the ATO administered Australian Business Register. This unit is suitable for ABS statistical needs when the business is simple in structure.

9 For more significant and diverse businesses where the ABN unit is not suitable for ABS statistical needs, the statistical unit used is the Type of Activity Unit (TAU). A TAU is comprised of one or more business entities, sub-entities or branches of a business entity within an Enterprise Group that can report production and employment data for similar economic activities. When a minimum set of data items is available, a TAU is created which covers all the operations within an industry subdivision (and the TAU is classified to the relevant subdivision of the Australian and New Zealand Standard Industrial Classification (ANZSIC)). Where a business cannot supply adequate data for each industry, a TAU is formed which contains activity in more than one industry subdivision and the TAU is classified to the predominant ANZSIC subdivision. The businesses that contribute to the statistics in this publication are classified:

- by institutional sector, in accordance with the Standard Institutional Sector Classification of Australia (SISCA), which is detailed in Standard Economic Sector Classifications of Australia (SESCA) (cat. no. 1218.0)
- by industry, in accordance with the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat.no.1292.0)

EXPLANATORY NOTES *continued*

CLASSIFICATIONS

10 The Australian and New Zealand Standard Industrial Classification has been developed for use in both countries for the production and analysis of industry statistics. For more information, users are referred to Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0).

11 In order to classify data by industry, each statistical unit (as defined above) is classified to the Australian and New Zealand Standard Industrial Classification industry in which it mainly operates.

SURVEY METHODOLOGY

12 The survey is conducted by mail on a quarterly basis. It is based on a random sample of approximately 16,000 units which is stratified by industry, state/territory and number of employees. All private sector units with over 300 employees, and other statistically significant units, such as joint venture partners, are included in the sample.

13 Respondents are asked to provide data on the same basis as their own management accounts. Where a selected unit does not respond in a given survey period, a value is estimated. If data are subsequently provided, the estimated value is replaced with the reported data. Aggregates are calculated from all data using the 'number raised' estimation technique. Data are edited at both individual unit level and aggregate level.

TIMING OF SURVEY CYCLE

14 Surveys are conducted in respect of each quarter and returns are completed during the eight or nine week period after the end of the quarter to which survey data relate e.g. December quarter survey returns are completed during January and February.

SAMPLE REVISION

15 The survey frames and samples are revised each quarter to ensure that they remain representative of the survey population. The timing for creating each quarter's survey frame is consistent with that of other ABS business surveys. This provides for greater consistency when comparing data across surveys.

16 Additionally, with these revisions to the sample, some of the units from the sampled sector are rotated out of the survey and are replaced by others, to spread the reporting workload equitably.

SEASONAL ADJUSTMENT

17 The quarterly original estimates in this publication are affected in varying degrees by seasonal influences. The seasonal adjustment process estimates and removes the effects of normal seasonal variations from the original estimates so that the effects of other influences can be more clearly recognised.

18 In the seasonal adjustment process, account has been taken of normal seasonal factors (e.g. increase in retail sales due to the Christmas period) to produce the seasonally adjusted estimates. Particular care should be taken in interpreting quarterly movements in the seasonally adjusted estimates because seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. change in interest rates) and reflects the sampling and other errors to which the original estimates are subject.

19 In this publication, the seasonally adjusted estimates are produced by the concurrent seasonal adjustment method which takes account of the latest available original estimates. This method improves the estimation of seasonal factors, and therefore, the seasonally adjusted and trend estimates for the current and previous quarters. As a result of this improvement, revisions to the seasonally adjusted and trend estimates will be observed for recent periods. A more detailed review is conducted annually prior to the September quarter release using data up to and including the June quarter.

20 The revision properties of the seasonally adjusted and trend estimates can be improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data

EXPLANATORY NOTES *continued*

SEASONAL ADJUSTMENT

continued

do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The Quarterly Business Indicators Survey uses ARIMA modelling where appropriate for individual time series. The ARIMA model is assessed as part of the annual reanalysis and following the 2010 annual reanalysis, 22% of the Quarterly Business Indicators Survey eligible series use an ARIMA model. For more information on the details of ARIMA modelling see **Feature article: Use of ARIMA modelling to reduce revisions** in the October 2004 issue of **Australian Economic Indicators (cat. no. 1350.0)**.

TREND ESTIMATES

21 The trend estimates are derived by applying a 7-term Henderson moving average to the seasonally adjusted estimates. The 7-term Henderson moving average is symmetric, but as the end of a time series is approached, asymmetric forms of the moving average are applied. The asymmetric moving average has been tailored to suit the particular characteristics of individual series and enable trend estimates for recent quarters to be produced. Estimates of the trend will be improved at the current end of the time series as additional observations become available. This improvement is due to the combined effect of the concurrent seasonal adjustment methodology and the application of different asymmetric moving averages for the most recent three quarters. As a result of the improvement, revisions to the trend estimates will generally be observed for the most recent three quarters. ABS research shows that about 75% of the total revision to the trend estimate at the current end is due to the use of different asymmetric moving averages when the original estimate is available for the next quarter.

22 There may also be revisions because of changes in the original estimates. As a result of these revisions, the seasonally adjusted and trend estimates will also be revised. For further information, see Information Paper: A Guide to Interpreting Time Series — Monitoring Trends (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or email <time.series.analysis@abs.gov.au>.

CHAIN VOLUME MEASURES

23 The chain volume measures appearing in this publication are annually reweighted chain Laspeyres indexes referenced to current price values in the chosen reference year (currently 2010-11). The current price values may be thought of as being the product of a price and quantity. The value in chain volume terms can be derived by linking together movements in volumes, calculated using the average prices of the previous financial year and applying compound movements to the current price estimates of the reference year. Each year's quarter-to-quarter growth rates in the chain volume series are based on the prices of the previous financial year, except for those quarters of the latest incomplete year which are based upon the second most recent financial year. Quarterly chain volume estimates are benchmarked to annual chain volume estimates, so that the quarterly estimates for a financial year sum to the corresponding annual estimate.

24 With each release of the September quarter issue of this publication, a new base year is introduced and the reference year is advanced one year to coincide with it. This means that with the release of the September quarter 2012 issue of this publication, the chain volume measures for 2011-12 will have 2010-11 (the previous financial year) as their base year rather than 2009-10, and the reference year is 2010-11. A change in the reference year changes levels but not growth rates for all periods. A change in the base year can result in revisions, small in most cases, to growth rates for the last year.

25 Chain volume measures are not generally additive. In other words, component chain volume measures do not, in general, sum to a total in the way original current price components do. For inventories and sales data, this means that the chain volume estimates for industry groups will not add to the total for Australia. In order to minimise the impact of this, the ABS uses the latest base year as the reference year. By adopting this approach, additivity does exist for the quarters following the reference year and non-additivity is relatively small for the quarters in the reference year and those

EXPLANATORY NOTES *continued*

CHAIN VOLUME MEASURES

continued

immediately preceding it. For further information on chain volume measures, refer to the Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0).

COMPARABILITY WITH NATIONAL ACCOUNTS AND OTHER ABS ESTIMATES

26 The data collected in the Quarterly Business Indicators Survey are used in the compilation of the quarterly estimates of the Australian National Accounts. Inventories data are used to compile estimates of the increase in book value of non-farm inventories. Estimates of sales of goods and services are used to help derive quarterly chain volume measures of gross value added for selected industries. Company gross operating profits data are used to compile estimates of gross operating surplus of private non-financial corporations. From March quarter 2002, estimates of wages and salaries are being used to compile estimates for compensation of private sector employees. For further details see Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0).

27 However the statistics in this publication will differ from corresponding statistics in the quarterly Australian National Accounts for the following reasons:

- The national accounts estimates are benchmarked to annual supply and use tables which are based on annual Economy Wide Survey and taxation data.
- The national accounts estimates include estimates for businesses classified to industries not in scope of the Quarterly Business Indicators Survey.
- The national accounts estimates for gross operating surplus of private non-financial corporations are after deduction of the inventory valuation adjustment which measures the portion of income attributable to holding gains or losses resulting from inventory valuation practices.
- In many cases, the processes used to seasonally adjust national accounts estimates are different to those used for the seasonally adjusted estimates in this publication.

28 The estimates for sales of goods and services by Retail trade in this publication will differ from turnover estimates included in Retail Trade, Australia (cat. no. 8501.0). The latter publication presents monthly estimates of the value of turnover of retail businesses, and is sourced from the Retail Business Survey. Estimates for sales of goods and services in this publication exclude the Goods and Services Tax, while turnover collected in the Retail Business Survey includes the Goods and Services Tax. In addition, the Retail Business Survey includes some businesses classified to ANZSIC divisions other than the Retail trade division, and includes retail establishments associated with management units that are not classified to the Retail trade division. The use of different samples in the Retail Business Survey and Quarterly Business Indicators Survey will also contribute to differences.

AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS

29 The new Australian equivalents to International Financial Reporting Standards (AIFRS) began to be progressively implemented in Australia from 1 January 2005. As a result, a number of items in the financial accounts of Australian businesses have been affected by changed definitions which have in turn impacted upon both Income Statements and Balance Sheets. A range of ABS economic collections source data from financial accounts of businesses and use those data to derive economic statistics. There have been no changes in the associated economic definitions.

30 After monitoring data items since March quarter 2005 it has been concluded that most affected published data series have been impacted by data breaks, but that the magnitude of such breaks cannot be determined without imposing disproportionate load upon data providers to ABS surveys and other administratively collected data. ABS will continue to monitor developments and report any significant identified impacts or changes in methodology as a result of AIFRS.

EXPLANATORY NOTES *continued*

GENERAL ACKNOWLEDGMENT

31 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated; without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

32 Users may also wish to refer to the following publications:

- Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0)
- Australian National Accounts: National Income, Expenditure and Product (cat. no. 5206.0)
- Australian Industry (cat. no. 8155.0)
- Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0)
- Information Paper: Improvements to Australian Bureau of Statistics Quarterly Business Indicators (cat. no. 5677.0)
- Manufacturing Production, Australia (cat. no. 8301.0)
- Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)
- Retail Trade, Australia (cat. no. 8501.0)

ABS WEB SITE

33 Information on the Quarterly Business Indicators Survey and survey outputs are published on this web site: see the Topics @ a Glance pages.

DATA AVAILABLE ON REQUEST

34 As well as the statistics included in this and related publications, the ABS may have other relevant data available on request. These series include more detailed industry data (e.g. Manufacturing subdivision), and wages and salaries by state/territory by industry. The availability of more detailed data are subject to confidentiality and quality checks. Inquiries should be made to the National Information and Referral Service on 1300 135 070.

TECHNICAL NOTE DATA QUALITY

RELIABILITY OF THE ESTIMATES

1 Estimates provided in this publication are subject to non-sampling and sampling error. The most common way of quantifying sampling error is to calculate the standard error for the published estimate. This is discussed in paragraphs 6 to 9 below.

2 Estimates that have an estimated relative standard error between 10% and 25% are annotated with the symbol '^'. These estimates should be used with caution as they are subject to sampling variability too high for some purposes. Estimates with an RSE between 25% and 50% are annotated with the symbol '*', indicating that the estimate should be used with caution as it is subject to sampling variability too high for most practical purposes. Estimates with an RSE greater than 50% are annotated with the symbol '**' indicating that the sampling variability causes the estimates to be considered too unreliable for general use. These annotations have only been applied to estimates from the March quarter 2009.

3 Non-sampling errors may arise as a result of errors in the reporting, recording or processing of the data and can occur even if there is a complete enumeration of the population. These errors can be introduced through inadequacies in the questionnaire, treatment of non-response, inaccurate reporting by respondents, errors in the application of survey procedures, incorrect recording of answers, and errors in data entry and processing. Inventories data for businesses with less than 20 employees are derived and could therefore be subject to error (although this error is estimated to be less than the sampling and non-sampling error resulting from directly collecting these data).

4 Estimates for the latest quarter presented in this publication are considered preliminary and revised estimates will be released with the next issue. As discussed in paragraphs 20 and 21 of the Explanatory Notes, seasonally adjusted and trend estimates are also subject to revision as more data are revised and more data becomes available.

5 It is difficult to measure the size of non-sampling errors. However, every effort is made in the design of the survey and development of survey procedures to minimise their effects.

STANDARD ERRORS

6 The estimates in this publication are based on a sample drawn from units in the surveyed population. Because the entire population is not surveyed, the published estimates are subject to sampling error. In calculating the standard error for the statistics in this publication, the ABS would prefer to produce a smoothed standard error for the major published aggregates as this approach takes account of the variability in standard error estimates for quarterly statistics. This estimated standard error would then be used as an indication of the sampling error for the current published series. Standard errors are based upon the data in the currently published quarter. Details of standard errors are available below.

TECHNICAL NOTE DATA QUALITY *continued*

LEVEL ESTIMATES

7 To illustrate, let us say that the published level estimate for company profits before income tax is \$8,900m and the calculated standard error in this case is \$200m. The standard error is then used to interpret the level estimate of \$8,900m. For instance, the standard error of \$200m indicates that:

- There are approximately two chances in three that the real value falls within the range \$8,700m to \$9,100m ($\$8,900\text{m} \pm \200m).
- There are approximately nineteen chances in twenty that the real value falls within the ranges \$8,500m and \$9,300m ($\$8,900\text{m} \pm \400m).
- The true value in this case is the result we would obtain if we could enumerate the total population.

8 The following table shows the standard errors for national and state quarterly level estimates based upon the data in the current quarter.

	<i>Company gross operating profits</i>	<i>Company profits before income tax</i>	<i>Sales of goods and services</i>	<i>Inventories</i>	<i>Wages and salaries</i>
	\$m	\$m	\$m	\$m	\$m
Mining	189	193	690	179	124
Manufacturing	185	183	1 640	933	197
Electricity, gas, water and waste services	50	39	232	15	23
Construction	298	298	2 419	na	456
Wholesale trade	270	267	2 977	1 526	192
Retail trade	76	71	1 595	612	143
Accommodation and food services	80	77	646	66	180
Transport, postal and warehousing	241	212	1 049	na	172
Information media and telecommunications	41	37	254	na	44
Financial and insurance services	209	245	443	na	219
Rental, hiring and real estate services	209	180	687	na	117
Professional, scientific and technical services	282	298	1 827	na	541
Administrative and support services	113	111	875	na	222
Education and Training	na	na	na	na	158
Health Care and Social Assistance	na	na	na	na	309
Arts and recreation services	47	43	185	na	52
Other services	102	100	683	na	210
Total	710	713	5 097	1 861	1 044
New South Wales	na	na	2 758	na	518
Victoria	na	na	2 837	na	535
Queensland	na	na	1 862	na	478
South Australia	na	na	1 074	na	233
Western Australia	na	na	2 071	na	412
Tasmania	na	na	410	na	86
Northern Territory	na	na	263	na	62
Australian Capital Territory	na	na	433	na	122
Australia	710	713	5 097	1 861	1 044

na not available

TECHNICAL NOTE DATA QUALITY *continued*

MOVEMENT ESTIMATES

9 The following example illustrates how to use the standard error to interpret a movement estimate. Let us say that one quarter the published level estimate for inventories is \$90,000m, and the next quarter the published level estimate is \$92,000m. In this example the calculated standard error for the movement estimate is \$850m. The standard error is then used to interpret the published movement estimate of +\$2,000m. For instance, the standard error of \$850m indicates that:

- There are approximately two chances in three that the real movement over the two quarter period falls within the range \$1,150m to \$2,850m ($\$2,000m \pm \$850m$).
- There are approximately nineteen chances in twenty that the real movement falls within the range \$300m to \$3,700m ($\$2,000m \pm \$1,700m$).

10 The following table shows the standard errors for national quarterly movement estimates based upon the data in the current quarter.

	<i>Company gross operating profits</i>	<i>Company profits before income tax</i>	<i>Sales of goods and services</i>	<i>Inventories</i>	<i>Wages and salaries</i>
	\$m	\$m	\$m	\$m	\$m
Mining	164	181	391	90	73
Manufacturing	175	181	667	379	128
Electricity, gas, water and waste services	24	28	100	4	14
Construction	280	273	1 478	na	235
Wholesale trade	239	235	1 107	638	77
Retail trade	67	68	827	362	96
Accommodation and food services	54	54	213	26	81
Transport, postal and warehousing	127	140	458	na	112
Information media and telecommunications	36	29	186	na	34
Financial and insurance services	124	175	322	na	91
Rental, hiring and real estate services	114	157	284	na	63
Professional, scientific and technical services	201	252	975	na	266
Administrative and support services	108	112	511	na	123
Education and Training	na	na	na	na	92
Health Care and Social Assistance	na	na	na	na	156
Arts and recreation services	39	40	127	na	21
Other services	79	81	366	na	82
Total	537	577	2 427	800	469

na not available

ADJUSTMENTS TO ESTIMATES

11 Adjustments are included in the estimates to allow for lags in processing new businesses to the Australian Business Register. The following table shows the adjustments made to the current quarter's original estimates in current price terms:

	<i>September Quarter 2012</i>
	%
Company gross operating profits	0.4
Company profits before income tax	0.4
Sales of goods and services	0.4
Inventories	0.2
Wages and salaries	0.5

TECHNICAL NOTE DATA QUALITY *continued*

ADJUSTMENTS TO ESTIMATES

continued

12 As previously discussed, the estimates presented in this publication are partial indicators used in the compilation of the quarterly national accounts. The movements in the Business Indicators estimates will not always be the same as the movements in the comparable national accounts series but they should be reasonably consistent after taking account of differences in concepts, scope and methodology described in paragraph 26 of the Explanatory Notes. If after taking account of these differences, there are concerns about data quality and coherence, the national accounts area provides feedback to the survey area. This process may result in adjustments being applied to the Business Indicators estimates prior to release in this publication. The objective use of the national accounts framework to provide data coherence across all ABS economic statistics ensures that a common understanding of recent economic developments is presented.

SALES OF GOODS AND SERVICES TIME SERIES

13 This publication includes estimates of sales of goods and services, by industry, and by state/territory, but estimates of national total sales of goods and services are not published. Total sales of goods and services is not an adequate indicator of the performance of the Australian economy as it includes duplication; for example, goods sold by retailers may also be included in goods sold by wholesalers in the same period. However this publication does include total sales of goods and services, by state/territory, as it is considered that there may be interest in this item as a measure of relative activity. This data should be used with caution given the potential for the data to include duplication across industries.

PROFITS TIME SERIES

14 Estimates of gross operating profits are compiled by deducting estimates of items that do not involve the production of goods and services from estimates of profits before income tax. These items include: depreciation, net interest paid, net foreign exchange gains/losses and unrealised gains/losses on the revaluation of assets. These items are considered out of scope of the national accounts item gross operating surplus.

15 As indicated in paragraph 6 of the Explanatory Notes, income items (other than sales of goods and services), expense items (other than labour costs) and profits are only collected for businesses employing 20 or more persons in the Quarterly Business Indicators Survey (QBIS).

WAGES TIME SERIES

16 The Introduction of the Quarterly Business Indicators Survey from March quarter 2001 included the collection of private sector wages and salaries by industry.

PRIVATISED MARKETING AUTHORITIES

17 Three significant privatised marketing authorities came into scope of the estimates in this publication from the September quarter 1999. The introduction of these units resulted in a break in series for estimates for inventories and sales of goods and services between the June and September quarters 1999 and comparison of the series over time should be undertaken with care.

18 The methodology used by the ABS has ensured that the trend series has not been distorted by the introduction of these units, although there is a trend break evident between the June and September quarters 1999. For this reason, the trend estimates of movement have not been released for the Wholesale trade inventories, Total inventories and Wholesale trade sales series in respect of the September quarter 1999.

PRIVATISATION OF TELSTRA CORPORATION

19 Telstra Corporation was effectively privatised on 20 November 2006. For the purposes of ABS statistics this change from public sector to private sector was effective from March quarter 2007. This has impacted on some data series presented in this publication, particularly the March quarter 2007 movements. The data items affected are sales of goods and services, wages and salaries, company gross operating profits and the related profits series in the Manufacturing and Information media and telecommunications industry. The introduction of Telstra has resulted in a break in series for some series in this publication between the December quarter 2006 and March quarter 2007. The movement trend estimates, in percentage terms, have therefore not been released for the March quarter 2007.

TREND BREAK

20 In the June quarter 2010 release, trend break corrections were applied to Mining and Total company gross operating profits, company profits before income tax, business gross operating profits and Mining sales. These corrections were necessary due to very large mining commodity contract price rises that occurred on 1st April 2010. Trend break corrections were also applied to Manufacturing and Western Australian Sales of goods and services due to the movement of a major manufacturing business from the private to public sector. When a trend break occurs in a time series it is important that the trend movement estimate be treated with caution, hence the suppression of the quarterly and annual movement estimates for June 2010.

GLOSSARY

A company	The definition of company has been expanded to include quasi-corporations as well as incorporated private sector business enterprises. For the purpose of the survey, branches of overseas companies operating in Australia are included but overseas branches of Australian companies are excluded.
Business gross operating profit	The sum of unincorporated gross operating profit and company gross operating profit.
Company gross operating profits	Selected items are excluded from company profits before income tax to provide a measure of underlying company profits. These items include interest income and expenses; depreciation and amortisation; and selected items which do not involve the production of goods and services such as net foreign exchange gains/losses, gains/losses arising from the sale of non-current assets, and net unrealised gains/losses from the revaluation of current or non-current assets.
Company profits before income tax	Net operating profit or loss before income tax and extraordinary items and is net of capital profits or losses arising from the sale of businesses' own capital goods and dividends received.
Inventories	All inventories of materials etc., work in progress and finished goods owned by the business, whether held at locations of the business or elsewhere. Inventories are recorded at book value at the end of the quarter.
Quasi-corporations	Large and easily identified unincorporated enterprises such as partnerships of companies or unit trusts of companies.
Sales of goods and services	This item includes sales of goods by the business and income from services provided such as commission income, repair and service income and fees, management fees, rent leasing and hiring income, delivery and installation charges, income from consulting services, sponsorship income, membership/subscription fees and royalties income. State/territory income from sales of goods and services is reported by businesses for the sales of goods and services from each state/territory in which the business operates.
Unincorporated businesses	Businesses not in the corporate sector as defined under the glossary term 'a company'.
Unincorporated gross operating profit	Same definition as company gross operating profit except it includes only unincorporated businesses.
Wages and salaries	Gross earnings before taxation and other deductions. Includes provisions for employee entitlements.

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